ABOUT SASB

The Sustainability Accounting Standards Board (SASB) is an independent 501(c)(3) nonprofit organization. SASB’s mission is to develop and disseminate sustainability accounting standards that help public corporations disclose material, decision-useful information to investors. That mission is accomplished through a rigorous process that includes evidence-based research and broad, balanced stakeholder participation. SASB standards are designed for the disclosure of material sustainability information in mandatory SEC filings, such as Form 10-K and 20-F. SASB develops and maintains sustainability accounting standards for 79 industries, focusing on the subset of industry-specific sustainability factors that are reasonably likely to have material impacts.

ABOUT THIS BULLETIN

This technical bulletin highlights findings related to climate risk arising from research conducted by SASB as part of its standards-setting process. The bulletin provides an overview of where climate-related risk is likely to be present in a typical portfolio, and what types of risk are present, along with the financial implications. It also summarizes the quality of existing disclosure on climate-related risk by SEC registrants. Using this bulletin, investors may better understand the nature of their risk exposures in each industry, as well as in which industries that risk is likely to be uncompensated due to inadequate disclosure in mandatory SEC filings.
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Foreward

Climate change is the single biggest economic risk the world faces today. As a nation, we want to deal with this as effectively as possible, and many individuals and organizations are working hard on reducing the carbon emissions released into the atmosphere. But as this new report from SASB makes clear, no matter what actions we take tomorrow, there are real, material climate risks that have already been “baked in” to the economy. These and future material climate risks must be recognized by the corporate and investment communities.

As we recently noted in a letter to the Securities and Exchange Commission encouraging action requiring climate change disclosure, investors face the important question of how different sectors and companies are accounting for and measuring climate risks, and how prepared they are to build up resilience to those risks. The ‘34 Act requires that investors, and the broader American economy, are given answers to these questions.

As former Secretaries of the Treasury, we have deep experience with the importance of recognizing and accounting for material risks across the U.S. economy. We have continued to apply that experience as active members of the Risky Business Project (RBP), and in that capacity we have called for recognition and accounting of the specific economic risks climate change poses to the American economy. We are not alone: SASB is also pushing for better disclosure and accounting, and offering ideas on how to approach such disclosure.

Meaningful disclosure will likely vary by industry. The RBP research shows that while climate risks are significant across the entire U.S. economy, they manifest very differently across regions of the country and sectors of the economy. For example:

- **Agricultural companies:** Extreme weather events, heat, and humidity can materially affect the industry’s production efficiency and supply chain.

- **Commercial and residential real estate:** Sea level rise and increased storms are expected to have significant consequences on coastal property and infrastructure.

- **Manufacturing industry:** Dangerous levels of extreme heat and rising seas may cause large disruptions in supply chain operations and labor productivity—especially as many manufacturing plants are located in high-risk areas such as the Southeast.

These are just three out of the many areas SASB has found to be vulnerable to climate risk. In fact, this Climate Risk Technical Bulletin identifies material financial impacts from climate change for companies in 72 out of 79 industries, representing $27.5 trillion, or 93% of the U.S. equity market.

But even though the ‘34 Act requires disclosure of material climate risks, companies continue to disclose these risks poorly, if at all, using mostly boilerplate language that fails to inform or suit investors’ needs. This language may in fact serve to minimize the importance of climate risk to the economy because of its lack of specificity. Due to this disparity across industries and geographic location, the only way to inform an accurate understanding of climate risk is to provide investors with industry-specific, comparable data.

If investors are to effectively evaluate climate risk, they need a far better understanding of granular, industry-specific climate impacts, with industry-specific standards by which to evaluate corporate performance on these issues. By adopting a set of industry-based market standards for disclosure, especially in SEC filings, investors will be able to accurately compare and contrast companies. This latest SASB bulletin is a good next step toward this goal, and offers for the first time a comprehensive guide to understand and measure the unique climate impacts across all industries of the economy.

We share SASB’s belief that the capital markets can affect the course of climate change for the better. We must continue to provide resources like this bulletin that outline what is likely to be material for companies in a given industry and region, and suggest disclosure standards for information in a manner that can be compared and benchmarked. Implementing a set of standards could significantly increase the quality of information available to investors as they begin to navigate the landscape of climate risk.

Sincerely,

Henry M. Paulson
74th Secretary of the Treasury
Co-Chair, Risky Business Project

Robert E. Rubin
70th Secretary of the Treasury
Member, Risky Business Project
**Overview**

SASB's Climate Risk Framework helps investors better understand their exposure to climate risk and how it can be more effectively disclosed for consideration in investment decisions.

From the earliest trade across windswept oceans and arid deserts, our markets and the climate in which they operate have always been interconnected. In today’s world, however, concerns about climate have heightened, creating new and substantial long-term threats to the financial stability of those markets, the security of diversified investment portfolios, and the viability of much business enterprise. Investors, as providers of the financial capital that is the lifeblood of our markets, have increasingly recognized the importance of measuring and managing their exposure to material climate-related risks.

As this report shows, such risks are now present in 72 of the 79 industries that comprise equities as an asset class. Because of this ubiquity, investors cannot diversify away from climate risk; instead they must focus on managing it—and on encouraging portfolio companies to manage it—in all its forms. Twenty-first century businesses and their investors face a variety of significant climate-related risks, which are covered in detail in this report. Each of these risks, depending on how they are managed, can have a positive or negative impact on a company’s financial condition or operating performance—and therefore on an investment portfolio’s risk-return profile. Among these risks are the physical effects of climate change due to the increasing frequency and severity of weather-related events; liabilities related to a shifting regulatory landscape; and the challenge of navigating the transition to a resilient, low-carbon economy. An example of this is seen with the Paris climate accord crossing the threshold required to enter into force, which further drives the need for transitions in carbon-intensive industries and amplifies regulatory pressure.¹

This report is intended to assist investors’ efforts to more effectively manage climate risk in several ways. First, it presents for the first time a comprehensive view of where climate risk is present across a diversified portfolio, mapping that risk to corresponding financial impacts, to provide investors with a greater understanding of their exposures and value at risk. Second, it offers an industry-specific analysis of existing climate-risk disclosure, enabling investors to gain insight on where uncompensated risk may be hiding, thereby undermining optimal risk-return targets. Finally, the report shares recommendations on how material, industry-specific climate risk can be more effectively managed and disclosed at the issuer level, empowering more effective communication between investors and their portfolio companies.

**Background**

As climate-related uncertainty has increased, investors have not been sitting by idly. To lead the charge toward improved climate risk management, they have formed the Investor Network on Climate Risk (INCR), a group of 120 institutional investors with total assets under management of over $14 trillion.² They have also recognized that achieving climate-related risk-management goals will require greater transparency around corporate performance. To this end, 45 investors representing $1.1 trillion in assets under management—including the nation’s largest public pension fund, CalPERS—submitted a letter to the U.S. Securities and Exchange Commission (SEC) in July, 2016, calling for improved climate risk disclosure.³

The SEC, which is responsible for enforcing federal securities laws in the U.S., has acknowledged that climate-related risk can have significant effects on business. In 2010, responding to calls from more than 100 institutional investors representing $7 trillion, the Commission issued interpretive guidance clarifying that, when climate-related impacts are material, corporate issuers are compelled to disclose relevant information in accordance with the existing disclosure requirements contained in Regulation S-K.⁴ Nevertheless, although climate-related disclosure has increased, it has thus far consisted largely of vague or boilerplate statements, which investors have not found particularly useful.⁵⁶

In the absence of meaningful disclosure, investors have been challenged to adequately understand and manage their exposure to climate-related risks. As a result, the SEC has given thoughtful consideration to sustainability disclosures—such as those related to climate risk—in its ongoing review of disclosure effectiveness under Regulation S-K.⁷ As part of this project, in April of 2016, the SEC issued a concept release on disclosure reform, which invited feedback on a broad range of issues related to Regulation S-K.

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S-K. A preliminary analysis of results indicates that 51 percent of all sustainability-related (non-form) comment letters from respondents (37 percent of whom were investors) called for improved disclosure related to climate change.8

Meanwhile, the Financial Stability Board (FSB), at the request of G20 leaders, has launched a Task Force on Climate-Related Financial Disclosures (TCFD) aimed at helping companies better understand what financial markets need from disclosure in order to measure and manage climate risk. With this mission, the TCFD seeks to design a set of recommendations for voluntary company financial disclosures that promotes alignment across existing regimes, clarifies what may constitute material and relevant climate-related risks, and is responsive to the needs of lenders, insurers, investors, and other users of disclosures.

These developments represent significant steps in recognizing the risk that climate change may pose to financial markets. However, more work remains to be done.

Since 2012, SASB has conducted extensive analysis of the material risks associated with climate change and other sustainability factors. SASB’s standardized disclosure framework aligns with the initiatives of both the SEC and the FSB. Its standards are designed to comport with U.S. securities laws and regulations,9 and its process follows the principles of effective disclosure as defined by the TCFD (i.e., “achieving transparent, high quality disclosures that enable users to understand the impact of climate change on a company’s strategy, risk, opportunities, and financial performance, in an integrated manner”).10

Although SASB’s research and standard-setting have addressed a range of sustainability issues—from resource scarcity to product safety to human rights—this report details, for the first time, its findings related to a single issue: climate risk, as it manifests itself in each of 79 industries, along with the recommended disclosures for investors to be able to understand, compare, and price that risk.

**KEY FINDINGS**

Climate risk is ubiquitous. SASB research demonstrates that 72 out of 79 Sustainable Industry Classification System (SICS™)11 industries are significantly affected in some way by climate risk. This equates to $27.5 trillion, or 93 percent of U.S. equities by market capitalization. This represents a systematic risk that cannot be diversified away. As a result, investors must employ other strategies to manage climate risk, such as balancing exposures through sector allocation, focusing exposures on best-in-class securities, and actively engaging with portfolio companies on key climate-related factors to encourage improved performance.

Climate risk is diverse. Although climate risk is virtually omnipresent, cutting across every sector, it manifests itself differently from one industry to the next. For example, agricultural concerns must manage water as an increasingly stressed resource, oil and gas companies need to properly value reserves in a carbon-constrained world and be prudent about capital expenditures, and commercial banks have to effectively manage the carbon embedded in their loan portfolios. Using SASB’s Climate Risk Framework, introduced in this report, these industry-specific impacts can be grouped into three primary types of risk to a company and its investors: physical risk, transition risk, and/or regulatory risk.

To understand its relevance to investors, these risks must be viewed through the lens of materiality. SASB has conducted a detailed mapping of the types of climate risk likely to be material in each industry (see Table 1) so that investors can understand the nature of the risk they are exposed to depending on the holdings in their portfolio.

**Understanding climate risk requires specialized disclosures.** Investors need specific information to fully understand their exposure and how well companies are positioned to manage the three types of climate risk. It’s not as simple as all companies disclosing their carbon footprint or data on greenhouse gas (GHG) emissions. In fact, GHG emissions is likely to be a material disclosure in only 23 of 79 industries and, indeed, data from CDP indicates that only seven industries account for 85 percent of reported Scope 1 GHG emissions.12 In health care, investors need to understand extreme weather events that can affect both business continuity and demand for services. In real estate, they need information on the energy efficiency of buildings and the vulnerability of building stock due to geographic location. In

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11 SASB groups companies into industries and sectors based on their resource intensity and shared sustainability risks and opportunities. The seven industries for which SASB standards include no climate-related topics are: Consumer Finance, Education, Professional Services, Advertising & Marketing, Media Production & Distribution, Tobacco, and Toys & Sporting Goods. For more information on SICS, see http://www.sasb.org/sics/.

12 Based on SASB analysis using CDP data pulled from the Bloomberg Professional Service in June, 2016, for calendar year 2014 and organized by SICS industry. High-impact industries include Airlines, Chemicals, Construction Materials, Iron & Steel Producers, Metals & Mining, Oil & Gas Exploration & Production, and Electric Utilities. Note that not all companies in every industry report data on GHG emissions to CDP.
automobiles, they need to be able to track progress on developing alternative-fuel vehicles that curb use-phase emissions and capitalize on changing consumer preferences.

An industry-specific approach is essential, because macroeconomic risks can only be understood and managed in terms of their microeconomic implications.13 SASB standards provide industry-by-industry guidance for issuers to measure, manage, and report performance on critical dimensions of climate risk that are material to investors. (See Table 2.)

Climate risk is not adequately disclosed. Despite increasing awareness and investor demand, U.S.-listed companies have not provided the capital markets with adequate disclosure on climate risk. (See Table 3.) Although 75 percent of SASB’s climate-related disclosure topics are already being addressed in SEC filings, they are not being reported in a decision-useful way. Of those disclosures, more than 40 percent use boilerplate language, while only 17 percent use metrics. (Even those disclosures using metrics are not comparable because they lack standardization.) If climate risk is not disclosed in a meaningful way, investors cannot benchmark and compare performance, and the market cannot efficiently price the risk.

Climate risk has financial implications that are tangible and identifiable. SASB’s standards-development process focuses on only those sustainability issues for which it can establish appreciable—not anecdotal—evidence of financial impact. In doing so, SASB maps each of its industry-specific topics, including those related to climate risk, to one or more of several types of financial impact commonly evaluated by financial analysts and investors—namely those that would affect a company’s revenues and operating costs, its asset value, and its financing costs. For example, an energy-intensive firm might be overexposed to volatile energy prices, vulnerable to certain risks if overly reliant on the grid, and/or incur indirect costs from internalization of carbon prices, while investments in self-generation, energy efficiency, and renewables may require R&D. For the first time, this report identifies the financial impacts associated with each type of climate risk in each industry (see Table 4), and further detail on each is provided in the SASB Industry Research Briefs.

**THE SASB MODEL**

Using the information contained in this report, investors are likely to enhance their ability to effectively manage climate-related risk. However, much of this risk can only be managed effectively at the corporate level. In addition to the key findings outlined above, the report also makes recommendations for more effective corporate disclosure on industry-specific climate risks, based on the metrics contained in the SASB standards.

Investors can use the SASB Standards and accompanying Industry Research Briefs, as a playbook for engaging companies on the issues that matter most and to encourage improved sustainability disclosure. With this in mind, investors may want to consider certain features of the standards and how they are developed.

SASB standards are designed by the market, for the market. With participation from more than 2,800 investors and corporate professionals, representing more than $23 trillion in assets under management and more than $11 trillion in market capitalization, SASB’s approach has been developed with the needs of issuers and investors at the forefront. More than 75 percent of participants in SASB’s rigorous 18-month standards-setting process (for each sector) concluded that the climate-risk issues included in SASB’s standards were likely to be material to a reasonable investor. (See Appendix B.) This consensus was made possible by SASB’s painstaking research, which presented compelling evidence that performance on these issues was reasonably likely to materially affect the financial condition or operating performance of companies in an industry. As SASB transitions to codifying and maintaining the standards in 2016 and beyond, it has entered a period of deep consultation with issuers and investors on the provisional standards.

SASB is designed to provide disclosure that is both decision-useful and cost-effective. By continuing to engage the marketplace in its standard-setting process, SASB is able to produce sustainability accounting standards that strike a delicate balance: they are decision-useful for investors while still being cost-effective for issuers. SASB achieves cost-effectiveness in part by aligning with other standards, definitions, and concepts already in use by issuers, governments, industry associations, and others. For example, SASB’s climate-risk metrics are closely aligned with those of CDP and many other climate-related organizations. (See Appendix A.) Furthermore, by focusing on only those impacts that are likely to be material to investors, SASB has limited its climate-related disclosures to an average of just two topics and four metrics per industry, easing the reporting burden on issuers.

In summary, SASB standards provide a comprehensive view of climate risk across the entire spectrum of public equities as an asset class. Using the SASB Climate Risk Framework and the information contained in this report, investors can gain a deeper understanding of the types of climate risk to which they are exposed, where those exposures lie, where they are likely to be uncompensated, and what financial impacts they are likely to have. Using the SASB recommended disclosures, companies can describe (in a cost-effective and decision-useful way) how they are managing climate-related risk and how they are positioned to outperform as the competitive landscape evolves. Finally, once the standards are implemented and the capital markets are equipped with the information they yield, both companies and investors will be able to benchmark climate-related performance, creating a race to the top.

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Climate Risk and Approach to Materiality

Climate change is projected to have a wide variety of impacts over the long term, however not all of its effects will be relevant to investors. SASB views climate risk through the lens of materiality, helping it focus on only those climate-related impacts that are reasonably likely to affect the financial performance or operating condition of a company—and therefore affect shareholder value. SASB has designed a standard-setting methodology, which follows a robust due process, to surface these climate-related topics that are material to investors and therefore warrant disclosure in mandatory filings to the SEC. This process, which is aligned with U.S. securities law, is outlined in Figure 1. For more information on SASB’s standard-setting process please see www.sasb.org.

**Figure 1. Process for Determining Materiality at SASB**

<table>
<thead>
<tr>
<th>Surface Issues</th>
<th>Materiality Determination</th>
<th>Financial Impact Assessment</th>
<th>Vetting</th>
<th>Verification</th>
<th>Validation</th>
</tr>
</thead>
<tbody>
<tr>
<td>SASB Identifies topics in each industry that would be of interest to a reasonable investor and:</td>
<td>Analysts conduct in-depth research to gather evidence on whether the topic affects the company’s financial condition or operating performance. Analysts then map the sustainability topic to a specific impact on financial fundamentals:</td>
<td>Analysts conduct valuation analysis, such as DCF modeling, to assess the probability and magnitude of a potential financial impact for the top and bottom deciles of performance on sustainability factors.</td>
<td>SASB hosts industry working groups with issuers, corporate experts, investors, and market intermediaries to vet the evidence and assess consensus regarding the materiality of the topic, with generally a 75% threshold for inclusion in the standards.</td>
<td>SASB evaluates the current state of disclosure in mandatory filings (Form 10-K and 20-F) for the topics in SASB standards to verify that companies are already making the materiality determination and to assess the quality of disclosure on material topics.</td>
<td>Analysts perform quantitative analysis to assess the affect on price values. With better data, back-testing can be conducted in the coming years.</td>
</tr>
<tr>
<td>• Pose direct financial risks</td>
<td>• Revenue Impacts</td>
<td>• Operating Costs</td>
<td>• Asset Value and/or</td>
<td>• Financing Costs</td>
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SASB Climate Risk Framework

Climate risk can affect investment returns both in the near and long terms. To date, however, the approach to evaluating the impacts of climate risk on investment portfolios has often just focused on assessing and reducing the “carbon footprint” of portfolios (i.e., the Scope 1 and Scope 2 GHG emissions associated with each investment) or suggested “divestment” from fossil fuel companies or certain high-carbon industries, such as coal and tar sands. However, these approaches are limited when considering how ubiquitous climate risk is, resulting in a wide range of impacts and effects across a myriad of business operations.\(^\text{14}\)

Several groups have attempted to characterize the nature of climate risk for various purposes and various audiences. Appendix A provides a summary and comparison of many of these frameworks. Few efforts, however, approach climate risk from the perspective of an investor, linking climate-related impacts to corporate financial performance and ultimately providing industry-specific metrics that enable analysis of how these impacts are being managed. SASB’s Climate Risk Framework, visualized in the following figure, addresses three distinct types of climate risk and four channels of financial impact through which climate risk can ultimately impact investment returns.

SASB’s industry-specific and materiality-focused research provides unique insight into climate-related investment risks and opportunities.

SASB’s climate risk framework enables:

- Identification of climate risk and the manner in which it has material impacts on corporate financial value.
- Recognition that climate-related impacts manifest themselves in industry-specific ways.
- Development of metrics that help corporate issuers disclose decision-useful information to investors in a cost-effective way.

A deeper dive into the elements and mechanics of the framework are presented in the following subsections.

SASB Climate Risk Categories

Each category of climate-related risk is further explained below. Each of these represents known trends and uncertainties that are required to be addressed by management in company filings.

**Physical Effects**

Climate change has a range of current and projected acute (punctuated, unpredictable) and chronic (progressive, predictable) effects on the physical environment, leading to risks and opportunities for business entities. The probability, magnitude, and timing of these impacts remain uncertain and may be influenced by geographic location, industry, political response, and capacity for adaptation. However, suitable disclosures can help an investor understand their possible exposure to the physical risks of climate change, many of which are already evident.

**Acute (event-related)**

Acute physical risks are the impacts of more frequent and more severe catastrophic weather events (e.g., more intense droughts,
extensive wildfires, greater precipitation, higher wind speeds, etc.). Impacts include physical damage to assets, supply chain disruptions, and/or electricity grid disruptions. Potential financial impacts from acute physical effects include:

○ Asset impairment – long-lived physical asset and natural asset damage and impairment.

○ Cost increases – operational disruptions (services and/or products like energy and water) disruptions to transportation, supply chains, and distribution chains, increases in insurance premiums.

Chronic (progressive)
Chronic physical risks are the impacts of more intense and sustained carbon emissions to the atmosphere, as well as the progressive impacts of increasing temperatures, changing precipitation patterns, and rising sea levels, among others. Impacts may affect agricultural yields, shift growing seasons and species distribution, cause human disease migration, affect the availability and quality of water resources, and impact coastal residential and commercial real estate. Potential financial impacts from progressive physical effects include:

○ Revenue loss (demand contraction) – lower yields, decreased output.

○ Cost increases – natural resource constraints, materials costs increases, logistics costs increases.

○ Asset impairment – premature impairment or devaluation (e.g., coast land, agricultural and grazing land and nearby processing facilities).

○ Revenue growth – increased agricultural and forestland productivity, increased patient load in health care delivery, or sales growth for HVAC and associated equipment producers.

○ Cost reduction – reduced materials costs as agricultural productivity increases.

Transition to a Low-Carbon, Resilient Economy
Transition risks relate to the market-based need to transition to a low-carbon economy, including development of, and investment in, new technologies and services that support this transition. Specific activities comprise the mitigation of carbon emissions, and/or adaptation to be resilient against climate change:

○ Mitigation responses are those technologies and services that increase energy efficiency, relate to increased renewable energy uptake and decreased demand for fossil fuels, and/or capture or sequester carbon dioxide.

○ Adaptation responses include, but are not limited to, infrastructure resiliency efforts and business model shifts (e.g., changing geographic location of production and/or sales, the introduction of new products and services, and aligning business models with new environmental conditions).

These responses are motivated by emerging customer needs and incentives, shifts in consumer preferences (including those related to company reputation or changes to investors’ perceptions of risk—e.g., “divestment” actions), and indirect impacts from suppliers. Potential financial impacts from this transition include:

○ Revenue loss (demand contraction) – reduced demand for fossil fuels, related services, and energy consuming products.

○ Stranded assets – devaluation/impairment or “asset stranding” of fossil fuel reserves.

○ Revenue growth – growth in renewable energy, emergence of new industries, including carbon capture and sequestration, smart grid technologies, energy-efficient products, infrastructure adaptations, and green chemistry solutions.

○ Long-term cost reductions – operational cost reduction from investments in updated infrastructure and technologies that facilitate the transition to a low-carbon, resilient economy.

Climate Regulation
Regulatory risks resulting from climate regulation include a range of legal, regulatory, policy, and liability issues associated with climate change. This encompasses all international, national, and subnational targets, mandates, legislation and regulations to address climate change. It also includes those issues that establish a price for carbon emissions and compliance with policy-driven responses to climate change such as those that mandate energy and fuel efficiency, regulate greenhouse gas emissions, restrict or mandate specific energy sources, and/or those that directly incentivize and subsidize certain services and technologies (for market-driven responses to climate regulations see “Transition Risks”).

This category also encompasses a range of potential impacts that may occur due to legal actions against issuers in response to climate change. These include action against those deemed liable for the physical effects of climate change (also referred to as “liability risks), allegations of breach of fiduciary duty by director and officers, and disputes over the implementation of climate-related regulation. Potential financial impacts from climate regulation include:
FINANCIAL IMPACT CHANNELS

Financial Impact Channels include Revenue and Operating Costs Impacts, Asset Value Impacts, and Financing Cost Impacts.

Revenue and Operating Cost Impacts

Revenue Impacts
This category includes the impact on revenues and/or future cash inflows from climate-related effects on the financial condition and operating performance of business entities. These may be due to, for example, operational disruptions, changes in demand for products or services, changes in market share or product yield, reputational impacts, legal and regulatory factors, and/or loss of social license to operate. Revenue may be affected positively or negatively depending on the risks and opportunities a company or industry faces.

Operating Costs Impacts
This category includes the impact on capital expenditures, operating expenses, and/or other cash outflows from climate-related risks. These may be due to changes in the costs of supplies, labor, investments needed to maintain or improve resource efficiency or adjust an entity’s energy source mix, investments needed to comply with new regulations, legal expenses, and research and development expenses necessary to respond to competitive and market pressure. It may also include investments needed to repair facilities, improve infrastructure resiliency from exposure to increased storm events, and/or the cost of insurance from such exposure. Costs can be affected either positively (e.g., through increased resource efficiency) or negatively (e.g., CAPEX required to reduce emissions, increased cost of materials, higher insurance premiums, etc.).

Asset Value Impacts
This category comprises effects on the value of core assets due to a price on carbon and other regulatory outcomes, changes in asset value due to the physical effects of climate change, and/or devaluation of assets due to the transition to a low-carbon, resilient economy. Current assets (e.g., inventory, crops, and livestock) and long-lived physical assets (e.g., coastal properties, infrastructure, and forestland) may be at risk for impairment or devaluation due to increased extreme weather events. Additionally, the amount of capitalized hydrocarbon reserves that are viable for extraction and production may be reduced due to an increase in the market price of carbon and shift of demand to renewable energy sources.

Financing Costs Impacts
Climate change will have a range of effects on the viability of businesses, depending on their ability to adequately manage climate risks and exploit opportunities. These scenarios will impact entities’ ability to gain access to debt and equity capital, affect company or security valuation, and influence investment and asset value. Entities that have greater exposure to the physical effects of climate change, demonstrate poor management of their transition risks, fail to sufficiently prepare for or adapt to climate regulations, and/or put themselves at risk to incur legal liability related to climate change will face debt and equity risk premiums. Creditworthiness will erode and interest rates will rise as ratings agencies, investors, insurers, and lenders consider such climate risks. Certain industries may face “divestment” risks due to investor concerns over their contribution to GHG emissions, as well as due to reputational concerns. Entities better able to manage—and communicate their management of—climate risks and/or those that are positioned to benefit from a low-carbon economy, will see lower costs of loans, lower yields and higher ratings for bonds, and lower cost of equity capital.
Climate Risk at Different Levels in Financial Systems

Climate risk can manifest as a specific risk, systematic risk, or systemic risk. Investors need to understand these different types of risks because these factors influence the ability to diversify risk, how to conduct appropriate financial analysis, and how to manage risk. The data and information recommended by SASB’s standards can be a useful first step in managing each category of risk, however SASB’s standards were developed primarily to address specific risk—disclosure of those risks unique to a business entity. To effectively manage other types of risks, investors will require different types of disclosure (beyond the capital markets) not supported under the current securities law regime in the U.S., which focuses on the risks to investors from buying, selling, or holding a security. However, investors still need to be aware of macroeconomic risks, which can affect a broad range of industries and economic sectors. More information on these risk types is provided int he following sections.

Specific Risk

Specific risk only affects a specific industry or company. Climate change poses a wide range of specific risks to individual issuers and to entire industries. For example, migration of subtropical diseases will affect the health care delivery and managed care industries. Increasing frequency and severity of droughts will affect the agricultural products industry. Carbon pricing regimes will disproportionately affect electric utilities and conventional energy producers.

Because this type of risk is unique to a company or industry, the degree of impact for specific issuers for many (but not all) specific climate risks will likely depend on geographic location, business model, company preparedness, technology availability, and other factors. Therefore, in order to assess specific risks and diversify exposure, investors will need to better understand the probability, magnitude, and timing of climate risks facing each industry across the economy in the near term. Ideally, they would also be able to compare corporate performance among peers to limit exposure to industry leaders while avoiding laggards.

Systematic Risk

Systematic risk is the uncertainty inherent to the entire market and is therefore un-diversifiable. Climate change has increasingly pervasive physical, regulatory, and market transition effects, solidifying it as a systematic risk across the economy. For example, climate risk will continue to impact global energy prices, agricultural productivity, human health and migration, and GDP. Climate change impacts each sector differently, but almost no industry is immune.

All large institutional investors, which are essentially universal owners (in that they have highly diversified portfolios mirroring the global capital markets), should be aware and attuned to the systematic nature of climate risk. A variety of research is emerging that investigates how systematic climate risk manifests under different scenarios and proposes mechanisms for investors to reduce their exposure, including asset-, sector-, and region-focused allocation strategies.

SASB research validates the systematic nature of climate risk, indicating that 72 out of 79 industries are affected in some way. Because this risk cannot be diversified away, investors need to understand and adequately price their exposure to it. An industry approach is essential, as climate risk manifests itself differently from one industry to the next. As early as the 1960s, researchers understood that an industry lens was the most important “common factor” to describe residual returns in securities. In the 1970s, additional research furthered the concept of industries as significant microeconomic determinants of risk because companies in industries share fundamental characteristics and hence respond similarly to macroeconomic events, such as climate change. Beyond company-specific factors, industry exposure has been the most influential driver of equity market returns, accounting for 22 percent of gains for U.S. stocks over the past 20 years. Through SASB’s standardized disclosures, investors are able to better understand not only...

17 Mercer outlines four scenarios: 1) Transformation, 2) Coordination, 3) Fragmentation (Lower Damages) and 4) Fragmentation (Higher Damages), from: Mercer: Investing in a time of climate change (2015)
specific risk (company performance), but through complete and aggregated industry data, better understand which industries are more exposed and which are better positioned in terms of climate risk and opportunity. Taken together, company-specific and industry-specific factors explain nearly 80 percent of returns for the U.S. equity market.21

To accurately characterize and quantify the systematic implications of climate risk on financial risk and return, factor analysis is needed industry by industry. The data to perform these types of statistical correlations is not yet available. Robust, longitudinal data sets on the material factors in each industry are needed to evaluate climate risk as a truly systematic risk present across a portfolio. Each industry’s common factors relative to climate change need to be evaluated in terms of how well these factors describe industry patterns of volatility. This would yield definitive data with respect to the systematic nature of climate risk present in a typical diversified portfolio. What we know now from SASB research on material factors is that some type of climate risk is present in the majority of industries that represent equities as an asset class, and that 93% of the capital markets are materially affected in some way.

SYSTEMIC RISK

Systemic risk is that which could trigger the collapse of an entire market or the financial system at large. A growing body of research suggests that climate change has the potential to be a systemic risk, primarily through two channels:

- First, the regulatory and transition risks of climate change could lead to a rapid shift in energy usage and a re-pricing of assets (primarily carbon-intensive). This shock could impair financial assets and propagate throughout the financial system and wider economy.22 23

- Second, climate change has the potential to lead to physical impacts that, through real losses and damage, can cause financial losses significant enough to propagate contagion and cripple the global economy. These could be in form of either a catastrophic incident (i.e., “fat tail” risk event) or if over time due to inaction, global average temperature simply rises too high.24

Macroprudential regulators, such as the TCFD, could play a major role in climate-related systemic risk mitigation by recommending appropriate mechanisms to help address this risk. In order for policymakers and investors to understand this type of risk, information beyond securities-level disclosures is needed.

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21 Ibid.
24 “The cost of inaction: Recognising the value at risk from climate change” The Economist Intelligence Unit, 2015 https://www.eiuperspectives.economist.com/sites/default/files/The%20cost%20of%20inaction_0.pdf
Companies—and, by extension, their investors—face three primary types of climate risk; these include physical effects, impacts related to the transition to a low-carbon, resilient economy, and the effects of climate regulation. Each of these types of impact is more or less likely to be prevalent in a given industry based on a variety of factors, including its typical business model, factors of production, the type of assets on which it depends, the regulatory environment, evolving market dynamics, and others.

PHYSICAL EFFECTS

The physical effects of climate risk tend to materially impact industries with coastal physical assets (e.g., real estate); industries where infrastructure resiliency and business continuity are societal necessities (e.g., health care delivery, telecommunications/Internet, utilities); and industries dependent on natural capital (e.g., those that rely on productive land and availability of water, such as agriculture, meat, poultry, and dairy).

For example:

○ **Real Estate** entities’ physical assets located on floodplains or in coastal regions may face increased risk of premature impairment or devaluation due to the progressive effects of climate change. For example, in 2012, Hurricane Sandy caused more than $60 billion in damage to both residential and commercial properties, and such storms are projected to intensify as oceans continue to warm. Changes in the frequency and intensity of extreme weather events may shift human settlements away from coastal zones, devaluing residential and commercial real estate there. A survey of asset owners and managers with collective assets totaling more than $14 trillion indicated that 60 percent of asset managers were likely to divest from, or elect not to invest altogether in, real estate due to climate change concerns, including physical impacts.

○ **Certain Agricultural Products** entities may face risks or opportunities due to the current and projected physical effects of climate change on ecological systems, as well as the changing frequency and magnitude of extreme weather events. Impacts may manifest, for example, in the form of lower crop yields due to higher temperatures, resulting in downward pressure on revenues. By one estimate, a rise in temperature of between 1 and 2°C could lower average yields by between 10 and 15 percent globally. At the same time, as global population surpasses 9 billion by 2050, food demand is expected to increase anywhere from 59 percent to 98 percent. Alternately, entities in certain commodity-reliant industries may benefit from reduced materials costs as agricultural productivity increases due to lengthened growing seasons and higher atmospheric concentration of carbon dioxide (assuming nutrient levels, soil moisture, water availability, and other variables align).

TRANSITION TO A RESILIENT, LOW-CARBON ECONOMY

Risks related to the transition to a low-carbon, resilient economy tend to have material impacts on producers of energy-consuming products (e.g., white goods, automobiles, home builders); producers of direct products, ancillary technologies, and services related to renewable energy (e.g., solar, wind, biofuels); industries offering energy efficiency products and services; fossil fuel companies and those that provide ancillary products and services; and industrial manufacturers that are large consumers of energy and/or water.

For example:

○ As the market price of carbon rises and demand shifts to renewable energy sources, **Non-Renewable Resources** entities with oil and gas and thermal coal reserves will see a decline in the amount of their reserves that is viable for extraction and

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26 Institutional Investors Group on Climate Change, “Global investor survey on climate change - 3rd annual report on actions and progress” (August 2013).
27 Agricultural Products Industry Research Brief, Sustainability Accounting Standards Board (June 2015).
production—including those proved, undeveloped reserves that are capitalized. In this low-emissions scenario, analysts have estimated that equity valuations of fossil fuel companies could be reduced by 40 to 60 percent.\(^29\) This devaluation or "asset stranding" is likely to be driven primarily by economic conditions, although specific regulations may impact carbon prices and/or otherwise restrict the ability to exploit reserves. The SEC has begun to question how at least one oil and gas company values its assets given the world's mounting response to climate change.\(^30\)

- As the economy decarbonizes and the market favors industries that contribute to adaptation and mitigation, companies that offer related technologies and services are likely to see revenue growth opportunities. **Automobile** companies that invest in research and development to transition to more fuel-efficient technologies such as hybrid and electric vehicles will be better positioned to capture large shares of these rapidly expanding markets. Although electric vehicles represent less than one percent of the market today, they are projected to make up 35 percent of sales by 2040.\(^31\) Auto companies that struggle to make this transition will see a decrease in market share (for example, by 2030, sales of diesel-based cars within the European market will plummet to 9 percent from 52 percent).\(^32\)

**CLIMATE REGULATION**

Meanwhile, risk related to climate regulation is most likely to have material impacts on large GHG emitters; renewable energy entities; fossil fuel suppliers; producers of (regulated) energy-consuming products (e.g., auto, aerospace, industrial machinery); and energy providers. This translates to GHG emissions likely being considered a material disclosure in only 23 of 79 industries and, as mentioned, data from CDP indicates that only seven industries account for 85 percent of reported Scope 1 GHG emissions.\(^33\)

\(^{29}\) Oil & carbon revisited: Value at risk from “unburnable” reserves, HSBC Global Research (January 2013).


\(^{31}\) Electric vehicles to be 35% of global new car sales by 2040, Bloomberg New Energy Finance (February 25, 2016).


\(^{33}\) Based on SASB analysis using CDP data pulled from the Bloomberg Professional Service in June, 2016, for calendar year 2014 and organized by SICS industry. High-impact industries include Airlines, Chemicals, Construction Materials, Iron & Steel Producers, Metals & Mining, Oil & Gas Exploration & Production, and Electric Utilities. Note that not all companies in every industry report data on GHG emissions to CDP.
Climate-related regulation in the U.S. has included the Clean Power Plan, which limits carbon emissions from power generators, Recovery Act funding for wind and solar generation, fuel-efficiency standards for vehicle manufacturers, California’s cap-and-trade program for carbon emissions, and much more. Examples of industries with exposure to climate regulation include:

- **When a cost is associated with carbon emissions through some regulatory mechanism (e.g., tax or cap-and-trade allowance), such as the Clean Power Plan in the U.S., there will be cost implications for Electric Utilities, which represent the largest source of GHG emissions in the U.S. economy. Electric utility companies may face significant operating and capital expenditures for mitigating GHG emissions. The EPA estimates the annual costs of the plan to be between $7.3 billion and $8.8 billion by 2030 (which is offset by an estimated $55 billion to $93 billion worth of health benefits annually).**
  While many of these costs can be passed on to utility customers, power generators in deregulated (competitive) markets may not be able to recoup these costs. In either case, however, companies that have taken a long-term view in proactively managing their facilities and energy mix will be better positioned to absorb these impacts.

- **Climate regulations and policy mechanisms such as subsidies, incentives, credits, and renewable portfolio standards will create revenue growth opportunities for a range of industries, including Solar Energy providers. The industry receives significant governmental assistance, generally with the understanding that solar technologies will lower GHG emissions. For example, Solar Energy providers benefit from federal tax credits, state tax exemptions, and federal purchasing requirements, which by 2020 will direct at least 20 percent of government energy costs—currently $5.8 billion annually—to renewable sources.** However, the industry also has the potential to create negative social and environmental externalities. For example, if solar energy companies do not adequately manage the waste generated during the manufacturing or the sourcing of their inputs to minimize negative environmental and social impacts, public sentiment could turn against this industry, threatening vital subsidies or creating difficulties when trying to obtain permits and win new customers.

- **Although the competitive landscape in the Commercial Banks industry is not directly impacted by environmental concerns in any significant way, there is an indirect connection, and banks must respond to mounting investor and regulatory pressure to monitor and manage their financed emissions. For example, in the six-year period following the Kyoto Protocol, the top 10 banks nearly doubled their financial support of the coal industry, financing more than $150 billion worth of coal operations.** Since then, regulatory and market forces have hastened the demise of the industry, many coal companies have become insolvent, and countless banks—including JPMorgan Chase, Bank of America, Citigroup, and Morgan Stanley—have announced they will no longer finance new coal-fired power plants in the U.S. or other developed nations. When a bank invests in or provides lending to firms that produce significant greenhouse gas emissions, the bank indirectly exposes itself to climate-related risks that could diminish returns and reduce value for shareholders. For example, in order to avoid a rise in global average temperature of more than 2°C above pre-industrial levels, it is estimated that 60-80 percent of the coal, oil, and gas reserves of listed firms are unburnable. This is partly why, in March 2016, the largest U.S. coal miner skipped $71 million in coupon payments due on its outstanding debt obligations before filing for Chapter 11 bankruptcy.

The table that follows indicates the presence of these three primary types of climate impact in each of the 79 SICS industries, as told by the shaded boxes. It draws on relevant disclosure topics from the SASB standards to present a climate-specific view of the SASB Materiality Map. For more information on how specific climate-related topics are likely to impact companies in an industry, consult the SASB Industry Research Briefs, available at sasb.org/approach/our-process/industry-briefs.

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34 U.S. Environmental Protection Agency, Clean Power Plan Fact Sheet (2014)
36 Bankrolling Climate Change: A Look into the Portfolios of the World’s Largest Banks, Urgewald, GroundWork, Earthlife Africa Johannesburg, and BankTrack (December 2011).
37 Unburnable Carbon 2013: Wasted capital and stranded assets, Carbon Tracker (April 2013).
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<td>Containers &amp; Packaging</td>
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### Table 1. SASB Climate Risk Materiality Map (cont.)

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<th>SECTOR</th>
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<th>CLIMATE RISK CATEGORY</th>
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Financial Impacts of Climate Risk

Although the three types of risk identified in Table 1 are helpful in terms of thinking about how climate-related impacts affect different industries, business models, or specific companies, financial analysts require an understanding of how those climate risks impact companies in a financial sense, including effects on a company’s valuation, outlook, or its risk profile. The financial implications of sustainability issues, including climate risk, can be conveniently grouped into the following general categories: Revenue Impacts and Operating Costs, Asset Value, and Financing Costs.

The following tables illustrate the exposure of each of the 79 SICS industries to climate-related impacts through each of these channels of financial impact. The financial impacts of specific climate-related topics are described at a more granular level in the SASB Industry Research Briefs, which can be found at sasb.org/approach/our-process/industry-briefs.
### Table 2. Financial Impacts of Climate Risk

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Table 2. Financial Impacts of Climate Risk (cont.)

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<td>Household &amp; Personal Products</td>
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<td><strong>Consumption II</strong></td>
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<td>Drug Retailers &amp; Convenience Stores</td>
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<td>Multiline and Specialty Retailers &amp; Distributors</td>
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<td>Apparel, Accessories &amp; Footwear</td>
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<td>Appliance Manufacturing</td>
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<td>Building Products &amp; Furnishings</td>
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<td>Pulp &amp; Paper Products</td>
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<td>Waste Management</td>
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<td>Engineering &amp; Construction Services</td>
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<td>Home Builders</td>
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<td>Real Estate Owners, Developers &amp; Investment Trusts</td>
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<td></td>
<td>Real Estate Services</td>
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Recommended Climate Risk Disclosures by Industry

SASB’s climate risk metrics are designed to capture a company’s performance and exposure to risks and opportunities across each of the three types of climate-related impact categories—physical effects, transition to a low-carbon, resilient economy, and climate regulation. In conjunction with the financial impacts likely for each topic (detailed in Table 2), performance data on these climate-related metrics provide a useful way for investors to characterize and benchmark performance.

SASB standards contain both quantitative metrics and qualitative disclosures. In order to support analysts and investors who need comparable data for peer companies to support fundamental analysis, 78 percent of metrics are quantitative.

QUANTITATIVE METRICS

The following points highlight key components to SASB’s approach to identifying metrics that characterize a company’s exposure to climate risk.

- **Criteria for metrics**: SASB evaluates potential metrics against key criteria to identify those that present a fair representation and are useful, applicable, comparable, complete, verifiable, aligned with current practices, neutral, and distributive.

- **Commonly used metrics**: SASB standards include quantitative metrics that have been commonly used by companies to describe performance on greenhouse gas emissions, water resource usage, energy use and “mix,” and more. SASB incorporates the relevant metrics by reference in the technical protocols for its standards, thereby maintaining the cost-effectiveness of the standards for companies. SASB leverages the longstanding technical work of organizations such as the World Resources Institute, the World Business Council on Sustainable Development, CDP, the Climate Disclosure Standards Board, and many others. Some commonly referenced metrics are on delineated in the metric tables.

- **Industry-specific metrics**: Where industries face unique risks and opportunities related to climate risk, SASB’s standards include industry-specific metrics to capture company performance in those areas. SASB’s standards for the Oil & Gas – Exploration & Production and Coal Product industries, for example, include quantitative metrics related to the carbon content of their hydrocarbon reserves and the sensitivity of these reserves to future price projection scenarios that account for a price on carbon emissions. As another example, SASB’s standards for the Investment Banking industry include metrics related to how environmental, social, and governance (ESG) factors are integrated into underwriting activities. And SASB’s Automobiles industry standard includes metrics related to fuel economy of vehicle fleets and sales of low-emission vehicles.

- **Approach to greenhouse gas emissions**: Unlike other approaches, SASB does not recommend disclosure of direct (i.e., Scope 1) greenhouse gas emissions for all issuers. As stated in a recent article from ESG Magazine, “there is a long list of things that people use carbon footprinting for, but there is actually a weak relationship between the environmental risks and opportunities investors should be interested in and carbon intensity.” This is why SASB typically identifies a greenhouse gas emissions metric only for industries that are significant emitters of direct GHG emissions because our conceptual approach has determined these are the industries likely to face material impacts directly related to their emissions. (See Figure 3.) These impacts may manifest as regulatory risks and shifts in consumer demand, which in turn affect costs and revenues. Generally speaking, the less directly carbon-intensive an industry, the less likely these types of impacts are to directly affect those companies’ cash flows.

For industries that indirectly contribute to greenhouse gas emissions through their use of purchased electricity, SASB does not recommend disclosure of Scope 2 emissions. Instead SASB recommends metrics related to understanding the amount, type (i.e., conventional or renewable), and source (i.e., if it is self-generated or purchased) of energy. SASB research and engagement has concluded that these measures provide a better understanding of potential material risks related to indirect emissions than a Scope 2 emissions figure does.

For industries that indirectly contribute to greenhouse gas emission upstream (e.g., from purchased materials processing and transportation), downstream (e.g., from distribution and usage sold products), or in other ways (e.g., from employee commuting and business travel), SASB does not recommend...
disclosure of Scope 3 emissions. Instead, where these emissions areas are likely to material, SASB recommends metrics directly related to performance in those areas.

QUALITATIVE DISCLOSURES

In addition to quantitative metrics, SASB standards include qualitative “discussion and analysis” disclosures. These guide issuers on making relevant, industry-specific disclosures of risks to the business from climate-related impacts and of how related factors are integrated into key business activities such as lending, investment analysis, product strategy, or supply chain management. Qualitative disclosures are an essential element of meaningful communication on climate and other sustainability topics. They allow management to communicate to investors factors necessary for the accurate understanding of climate risks and opportunities such as regulatory positioning, regional and local considerations, business structure (e.g., degree of vertical integration), and relevant acquisitions and divestitures.

RECOMMENDED CLIMATE-RELATED TOPICS AND METRICS IN SASB’S INDUSTRY-SPECIFIC STANDARDS

Taken together, the quantitative greenhouse gas emissions metrics, other climate impact metrics, industry-specific metrics, and qualitative disclosures in SASB’s standards provide investors with a comprehensive view of corporate issuers’ climate-related risks and opportunities.

The following metric tables list the climate-related topics and metrics included in SASB’s industry-specific standards. Because of SASB’s materiality focus, the standards provide corporate issuers with guidance on the small handful of climate-related metrics (four per industry, on average) that are likely to be decision-useful both internally for management and externally for investors. As is evident from the tables, SASB metrics are closely aligned with major climate-risk disclosure initiatives, including the CDP.

Note: In the following table, Alignment indicates metrics from other organizations or regulations that have a high degree of overlap with the SASB metric, but are not necessarily directly linked or cited in the SASB standard. Issuers will be able to utilize some or most the information they have prepared for these other purposes for disclosure to the SASB standard. Also, in the following table Source Documents include select references that underlie the SASB metric including other frameworks, standards, regulations and other resources. Issuers will find these useful reference points as they compile and prepared disclose to the SASB standard.
### Table 3a: Consumption I

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tbody>
<tr>
<td><strong>Agricultural Products</strong></td>
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<tr>
<td>Greenhouse Gas Emissions Management</td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy, CDSB Framework REQ-04 Sources of environmental impacts, Climate Change Reporting Framework 4.19.1, 4.29 GRI G4 Aspect: Emissions (EN15) Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
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<td>Biogenic carbon dioxide (CO₂) emissions Note—Disclosure should include discussion of whether the registrant’s biogenic CO₂ emissions are carbon neutral.</td>
<td>Quantitative</td>
<td>Metric tons (t) CO₂-e</td>
<td>CDP Climate Change Information Request Food, Beverage and Tobacco FBT 1.5 GRI G4 Aspect: Emissions (EN15) Additional Source(s): U.S. EPA Framework for Assessing Biogenic CO₂ Emissions from Stationary Sources</td>
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<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05 Performance and comparative analysis, Climate Change Reporting Framework 4.12 GRI G4 Aspect: Emissions (EN19) SEC Guidance Regarding Disclosure on Climate Change</td>
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<td>Water Withdrawal</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSB Framework REQ-04 Sources of environmental impacts GRI G4 Aspect: Water (EN8, EN9, and EN10) WBCSD Global Water Tool (GWT) CEO Water Mandate – Section 3 Company Water Profile Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<td>Discussion of water withdrawal risks and description of management strategies and practices to mitigate those risks</td>
<td>Discussion and Analysis</td>
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<td>CDP Water Information Request W3 Water risks, W8 Targets and Initiatives, CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets CEO Water Mandate – Section 5 Detailed Disclosure Additional Source(s): Alliance for Water Stewardship Standard Version 1.0</td>
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Table 3a: Consumption I

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<th>Metric Description</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tr>
<td>Energy &amp; Fleet Fuel Management</td>
<td>Operational energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>Climate Change Reporting Framework 4.31.f</td>
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<td>GRI G4 Aspect: Energy (EN3)</td>
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<td>Additional Source(s): Green-e Energy National Standard Version 2.5</td>
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<td>Land Use &amp; Ecological Impacts</td>
<td>Description of strategies to manage land use and ecological impacts</td>
<td>Qualitative</td>
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<td>CDP Water Information Request W1.1, W3.2; CDP Forest Information Request F4.1a, F7.9.1; CDP Climate Change Information Request Food, Beverage and Tobacco FBT1.4</td>
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<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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<td>Additional Source(s): The Sustainable Agriculture Initiative; Sysco Sustainable/IPM Program; International Finance Corporation Performance Standard 6</td>
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<td>Climate Change Impacts on Crop Yields</td>
<td>Amount of crop losses, percentage offset through financial mechanisms</td>
<td>Quantitative</td>
<td>U.S. Dollars ($), Percentage (%)</td>
<td>CDP Climate Change Information Request CC5 Climate Change Risks</td>
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<td>GRI G4 Aspect: Economic Performance (EC2)</td>
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<td>Additional Source(s): USDA Risk Management Agency Federal Crop Insurance Procedures</td>
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<td>Average crop yield and five-year standard deviation per major crop type by major operating region</td>
<td>Quantitative</td>
<td>Metric tons (t)</td>
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<td>Additional Source(s): USDA Risk Management Agency Federal Crop Insurance Procedures</td>
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<td>Identification of principal crops and discussion of risks and opportunities presented by climate change</td>
<td>Discussion &amp; Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request Food, Beverage and Tobacco FBT 1.7; CDP Climate Change Information Request CC5 Climate Change Risks and CC6 Climate Change Opportunities; CDP Forests Information Request F1.3a and F3.1a</td>
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<td>SEC Guidance Regarding Disclosure on Climate Change</td>
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### Table 3a: Consumption I

**Agricultural Products (cont.)**

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<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tr>
<td>Environmental &amp; Social Impacts of Ingredient Supply Chains</td>
<td>Percentage of agricultural raw materials sourced from regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Percentage (%) by spend</td>
<td>CDP Water Information Request W3.2d</td>
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<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets n/a</td>
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<td>WBCSD Global Water Tool (GWT)</td>
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<td>CEO Water Mandate – Section 5 Detailed Disclosure</td>
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<td><strong>Additional Source(s):</strong> WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<td>Description of management strategy for environmental and social risks arising from contract growing and commodity sourcing</td>
<td>Discussion &amp; Analysis</td>
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<td>CDP Water Information Request W1.3, W3.2; CDP Forest Information Request F4.1a, F7, F9.2, F10.3,</td>
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<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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<td>GRI G4 Food Processing Sector Aspect: Procurement/Sourcing Practices (DMA), GRI G4 Aspect: Supplier Environmental Assessment (EN33)</td>
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<td>Percentage of agricultural raw materials that are certified to a third-party environmental and/or social standard</td>
<td>Quantitative</td>
<td>Percentage (%) by spend</td>
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<td>GRI G4, GRI G4 Food Processing Sector Aspect: Procurement/Sourcing Practices (FP2)</td>
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<td><strong>Additional Source(s):</strong> Roundtable on Sustainable Palm Oil (RSPO); Roundtable on Responsible Soy (RTRS); Rainforest Alliance; Bon Sucro; USDA Organic</td>
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<td>Management of Legal &amp; Regulatory Environment</td>
<td>Discussion of positions on the regulatory and political environment related to environmental and social factors and description of efforts to manage risks and opportunities presented</td>
<td>Qualitative</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC2.3 Engagement with Policy Makers; CDP Forest Information Request F1.3a and F10.5</td>
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<td>GRI G4, GRI G4 Food Processing Sector Aspect: Public Policy (G4-DMA)</td>
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<td><strong>Additional Source(s):</strong> The Lobbying Disclosure Act of 1995</td>
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### Table 3a: Consumption I

#### Meat, Poultry & Dairy

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<td>Greenhouse Gas Emissions Management</td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy</td>
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<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
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<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
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<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
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<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05 Performance and comparative analysis</td>
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<td>Water Withdrawal</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W3.2 Water risks, WB Targets and Initiatives</td>
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<td>Discussion of water withdrawal risks and description of management strategies and practices to mitigate those risks</td>
<td>Discussion and Analysis</td>
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<td>CEO Water Mandate – Section 5 Detailed Disclosure</td>
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<td>Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<td>Energy Management</td>
<td>Operational energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>Climate Change Reporting Framework 4.31f</td>
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## Table 3a: Consumption I

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<tr>
<td>Land Use &amp; Ecological Impacts</td>
<td>Amount of animal litter and manure generated, percentage managed according to a nutrient management plan</td>
<td>Quantitative</td>
<td>Metric tons (t), Percentage (%)</td>
<td>CDP Climate Change Information Request Food, Beverage and Tobacco FBT1.4 Own Farm(s) pathway; CDP Forests Information Request F8.4, F9.1, F9.6. Additional Source(s): Natural Resources Conservation Service (NRCS) Comprehensive Nutrient Management Plan (CNMP)</td>
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<td>Percentage of pasture and grazing land managed to NRCS Conservation Plan criteria</td>
<td>Quantitative</td>
<td>Percentage by hectares (%)</td>
<td>CDP Climate Change Information Request Food, Beverage and Tobacco FBT1.4 Own Farm(s) pathway; CDP Forests Information Request F8.2a, F8.4, F9.1, F9.6. Additional Source(s): Natural Resources Conservation Service (NRCS) Comprehensive Nutrient Management Plan (CNMP)</td>
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<td>Environmental &amp; Social Impacts of Animal Supply Chains</td>
<td>Percentage of contract producers in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Percentage by contract value (%)</td>
<td>CDP Water Information Request W3.2d. CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets. WBCSD Global Water Tool (GWT). CEO Water Mandate – Section 5 Detailed Disclosure. Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<td>Discussion of strategy to manage opportunities and risks to livestock supply presented by climate change</td>
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<td>CDP Climate Change Information Request CC2 Strategy, CC5 Climate Change Risks, CC6 Climate Change Opportunities; CDP Forest Information Request F1.3a and F8.1; CDP Climate Change Information Request Food, Beverage and Tobacco FBT 1.7. CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets. GRI G4 Food Processing Sector Aspect: Procurement/Sourcing Practices (DMA), GRI G4 Aspect: Supplier Environmental Assessment (EN33)</td>
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### Table 3a: Consumption I

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<tr>
<td>Environmental Risks in Animal Feed Supply Chains</td>
<td>Percentage of feed sourced from regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Percentage (%) by spend</td>
<td>CDP Water Information Request W3.2d</td>
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**Discussion of strategy to manage opportunities and risks to feed sourcing presented by climate change**

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<td>CDP Supply Chain Climate Change Information Request CC2 Strategy, CC5 Climate Change Risks, CC6 Climate Change Opportunities; CDP Forest Information Request F1.3a and F8.1; CDP Climate Change Information Request Food, Beverage and Tobacco FBT 1.7</td>
<td>Discussion &amp; Analysis</td>
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**Additional Source(s):** WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0

### Processed Foods

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<td>Water Management</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
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<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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**Discussion of water management risks and description of management strategies and practices to mitigate those risks**

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<tr>
<td>CDP Water Information Request W3 Water risks, W8 Targets and Initiatives</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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**Additional Source(s):** Green-e Energy National Standard Version 2.5

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<td>CDP Climate Change Information Request CC11.3</td>
<td>Discussion and Analysis</td>
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<td>Fleet fuel consumed, percentage renewable</td>
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**Additional Source(s):** U.S. EPA’s Renewable Fuel Standard
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</table>
| Environmental & Social Impacts of Ingredient Supply Chains | Percentage of food ingredients sourced from regions with High or Extremely High Baseline Water Stress | Quantitative | Percentage (%) by spend | CDP Water Information Request W3.2d  
CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets  
WBCSD Global Water Tool (GWT)  
CEO Water Mandate – Section 5 Detailed Disclosure  
Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0 |
| Environmental & Social Impacts of Ingredient Supply Chains | Percentage of food ingredients sourced that are certified to third-party environmental and/or social standards, by certification scheme | Quantitative | Percentage (%) by spend | CDP Forest Information Request F9.4  
GRI G4 Food Processing Sector Aspect: Procurement/Sourcing Practices (FP2)  
Additional Source(s): Roundtable on Sustainable Palm Oil (RSPO); Roundtable on Responsible Soy (RTRS); Rainforest Alliance; Bon Sucro; USDA Organic |
| Environmental & Social Impacts of Ingredient Supply Chains | List of priority food ingredients and discussion of sourcing risks due to environmental and social considerations | Discussion & Analysis | n/a | CDP Climate Change Information Request CC2 Strategy and CCS Climate Change Risks;  
CDP Forests Information Requests 1.3a, F2. Risk assessment, F3 Risks, F8 Policies, F10 Engagement  
CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets  
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### Non-Alcoholic Beverages

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</table>
| Water Management | (1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress | Quantitative | Cubic Meters (m³), Percentage (%) | CDP Water Information Request W1.2a, 1.2b, 1.2c  
CDSB Framework REQ-04 Sources of environmental impacts  
GRI G4 Aspect: Water (EN8, EN9, and EN10)  
WBCSD Global Water Tool (GWT)  
CEO Water Mandate – Section 3 Company Water Profile  
Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0 |
| Water Management | Discussion of water management risks and description of management strategies and practices to mitigate those risks | Discussion and Analysis | n/a | CDP Water Information Request W3 Water risks, W8 Targets and Initiatives  
CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets  
CEO Water Mandate – Section 5 Detailed Disclosure  
Additional Source(s): Alliance for Water Stewardship Standard Version 1.0 |
### Table 3a: Consumption I

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<td>Percentage of beverage ingredients sourced from regions with High or Extremely High Baseline Water Stress</td>
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<td><strong>Additional Source(s):</strong> Roundtable on Sustainable Palm Oil (RSPO); Roundtable on Responsible Soy (RTRS); Rainforest Alliance; Bon Sucro; USDA Organic</td>
</tr>
<tr>
<td></td>
<td>List of priority beverage ingredients and discussion of sourcing risks due to environmental and social considerations</td>
<td>Discussion &amp; Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC2 Strategy and CCS Climate Change Risks; CDP Forests Information Requests 1.3a, F2. Risk assessment, F3 Risks, F8 Policies, F10 Engagement</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GRI G4 Food Processing Sector Aspect: Procurement/Sourcing Practices (DMA), GRI G4 Aspect: Supplier Environmental Assessment (EN33)</td>
</tr>
</tbody>
</table>
### Table 3a: Consumption I

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
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<tbody>
<tr>
<td><strong>Household &amp; Personal Products</strong></td>
<td></td>
<td></td>
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<tr>
<td>Water Management</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSB Framework REQ-04 Sources of environmental impacts, GRI G4 Aspect: Water (EN8, EN9, and EN10), WBCSD Global Water Tool (GWT), CEO Water Mandate – Section 3 Company Water Profile. Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
<tr>
<td></td>
<td>Discussion of water management risks and description of management strategies and practices to mitigate those risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, W8 Targets and Initiatives, CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets, CEO Water Mandate – Section 5 Detailed Disclosure, Additional Source(s): Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
<tr>
<td>Environmental &amp; Social Impacts of Palm Oil Supply Chain</td>
<td>Amount of palm oil sourced, percentage certified through (1) Roundtable on Sustainable Palm Oil (RSPO) Book &amp; Claim and Mass Balance systems and (2) RSPO Identity Preserved and Segregated systems</td>
<td>Quantitative</td>
<td>Metric tons (t), Percentage (%)</td>
<td>CDP Forest Information Request F9.4 GRI G4 Food Processing Sector Aspect: Procurement/Sourcing Practices (FP2), Additional Source(s): Roundtable on Sustainable Palm Oil (RSPO)</td>
</tr>
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</table>
### Table 3b: Consumption II

#### Food Retailers & Distributors

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Emissions from Refrigeration</td>
<td>Gross global Scope 1 emissions from refrigerants</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2, Emissions Data, CC8.5, Data Accuracy; CDSB Framework REQ-04, Sources of environmental impacts; Climate Change Reporting Framework 4.19.1, 4.29; GRI G4 Aspect: Emissions (EN15)</td>
</tr>
<tr>
<td></td>
<td>Average refrigerant emissions rate</td>
<td>Quantitative</td>
<td>Percentage (%)</td>
<td>EPA Green Chill Store Certification Program Guidance</td>
</tr>
<tr>
<td></td>
<td>Fleet fuel consumed, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.3, CC3.1d; Climate Change Reporting Framework 4.31.f; GRI G4 Aspect: Energy (EN3)</td>
</tr>
<tr>
<td>Management of Environmental &amp; Social Impacts in the Supply Chain</td>
<td>Discussion of strategy to manage environmental and social risks within the supply chain</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC2 Risk Management Approach, CC5.1 Climate Change Risks; CDSB Framework REQ-02, Risks and Opportunities, REQ-01, Management’s environmental policies, strategy and targets; GRI G4 Aspect: Supplier Environmental Assessment and Supplier Human Rights Assessment (EN33 and HR10)</td>
</tr>
</tbody>
</table>

#### Drug Retailers & Convenience Stores

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy Management in Retail</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d; Climate Change Reporting Framework 4.31.f; GRI G4 Aspect: Energy (EN3)</td>
</tr>
</tbody>
</table>
### Table 3b: Consumption II

#### Multiline and Specialty Retailers & Distributors

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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</thead>
<tbody>
<tr>
<td>Energy Management in Retail &amp; Distribution</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Climate Change Reporting Framework 4.31.1</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GRI G4 Aspect: Energy (EN3)</td>
</tr>
</tbody>
</table>

#### Apparel, Accessories & Footwear

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Raw Materials Sourcing &amp; Innovation</td>
<td>Top five raw materials used in products, by weight</td>
<td>Quantitative</td>
<td>Metric tons (t)</td>
<td>CDP Climate Change Information Request CC2 Risk Management Approach, CC5.1 Climate Change Risks</td>
</tr>
<tr>
<td></td>
<td>Note to metric—Disclosure shall include a discussion of environmental and social risks associated with sourcing each of the top five raw materials used in products.</td>
<td></td>
<td></td>
<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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<tr>
<td></td>
<td></td>
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<td>GRI G4 Aspect: Materials (EN1)</td>
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</table>

#### E-Commerce

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
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<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy &amp; Water Footprint of Hardware Infrastructure</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>WBCSD Global Water Tool (GWT)</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>CEO Water Mandate — Section 3 Company Water Profile</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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</tbody>
</table>

| Description of the integration of environmental considerations into strategic planning for data center needs | Discussion and Analysis | n/a | REQ-01 Management’s environmental policies, strategy and targets |
Table 3b: Consumption II

### E-Commerce (cont.)

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
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<th>Alignment / Source</th>
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<tbody>
<tr>
<td></td>
<td>Description of strategies to reduce the environmental impact of product delivery</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d, CDSB Framework REQ-04 Sources of environmental impacts; Climate Change Reporting Framework 4.27, GRI G4 Aspect: Transport (EN30)</td>
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### Appliance Manufacturing

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Percentage of eligible products certified to an Association of Home Appliance Manufacturers (AHAM) sustainability standard</td>
<td>Quantitative</td>
<td>Percentage (%) by revenue</td>
<td>CDP Climate Change Information Request CC3.2, CDSB Framework REQ-02 Risks and opportunities, Climate Change Reporting Framework 4.10, GRI G4 Aspect: Energy (EN7), Association of Home Appliance Manufacturers (AHAM) sustainability standards</td>
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### Table 3b: Consumption II

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Building Products &amp; Furnishings</strong></td>
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<td></td>
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<td></td>
</tr>
<tr>
<td>Energy Management in Manufacturing</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Climate Change Reporting Framework 4.31.f</td>
</tr>
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<td></td>
<td>GRI G4 Aspect: Energy (EN3)</td>
</tr>
<tr>
<td>Product Lifecycle Environmental Impacts</td>
<td>Discussion of efforts to manage product lifecycle impacts and meet demand for sustainable products</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3.2</td>
</tr>
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<td></td>
<td></td>
<td>CDSB Framework REQ-02 Risks and opportunities</td>
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<td></td>
<td></td>
<td></td>
<td>Climate Change Reporting Framework 4.10</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GRI G4 Aspect: Products and Services (EN27)</td>
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<td></td>
<td><strong>Additional Source(s):</strong> ISO 14040; ISO14044; ISO 14025; NSF/ANSI 332; NSF/ANSI 336; NSF/ANSI 342; NSF/ANSI 347; ANSI/NSC 373; NSF P391; ANSI A138.1-2011; ANSI/BIFMA e3 level®</td>
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<tr>
<td>Wood Sourcing</td>
<td>Total wood fiber purchased, (1) percentage from third-party certified forestlands, by standard and (2) percentage meeting other fiber sourcing standards, by standard</td>
<td>Quantitative</td>
<td>Metric tons (t), Percentage (%) by weight</td>
<td>CDP Forest Information Request F9.4, F9.6</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td><strong>Additional Source(s):</strong> Forestry Stewardship Council certifications; Sustainable Forestry Initiative certifications; Programme for the Endorsement of Forest certifications</td>
</tr>
</tbody>
</table>
### Commercial Banks

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
</table>
| Integration of Environmental, Social, and Governance Risk Factors in Credit Risk Analysis | Discussion of how environmental, social, and governance (ESG) factors are integrated into the lending process | Discussion and Analysis | n/a | CDP Climate Change Information Request (CC2.2)  
  GRI G4 Financial Services Sector Disclosure Aspect: DMA – Product Portfolio  
  Additional Source(s):  
  The Equator Principles (EP) III, June 2013; Carbon Principles |
| | Discussion of credit risk to the loan portfolio presented by climate change, natural resource constraints, human rights concerns, or other broad sustainability trends | Discussion and Analysis | n/a | CDP Climate Change Information Request (CC5)  
  CDSB Framework REQ-02 Risks and opportunities  
  GRI G4 Aspect: Economic Performance EC2 |
| | Amount and percentage of lending and project finance that employs: (1) Integration of ESG factors (2) Sustainability themed lending or finance (3) Screening (exclusionary, inclusionary, or benchmarked) (4) Impact or community lending or finance | Quantitative | U.S. dollars ($), percentage (%) | GRI G4 Aspect: Investment HR1  
  PRI Reporting Framework |
| | Total loans to companies in the following sectors/industries: Energy/Oil&Gas, Materials/Basic Materials, Industrials, and Utilities | Quantitative | U.S. dollars | Additional Source(s):  
  The Equator Principles (EP) III, June 2013; Carbon Principles |
### Table 3c: Financials

#### Investment Banking & Brokerage

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request (CC2.2)</td>
</tr>
<tr>
<td></td>
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<td></td>
<td></td>
<td>GRI G4 Financial Services Sector Disclosure Aspect: DMA – Product Portfolio</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Additional Source(s): The Equator Principles (EP) III, June 2013; Carbon Principles</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Amount of sustainability-focused services, activities, and products, broken down by: (1) origination, (2) market making, and (3) advisory and underwriting</td>
<td>Quantitative</td>
<td>U.S. dollars ($)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Note—Disclosure shall include a description of sustainability-focused services, activities, and products, broken down by: (1) origination, (2) market making, and (3) advisory and underwriting.</td>
<td></td>
<td>G4 Aspect: Sector Specific, FS8</td>
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<tr>
<td></td>
<td></td>
<td>Deal size of advisory and underwriting transactions for companies in the following sectors/industries: Energy/Oil&amp;Gas, Materials/Basic Materials, Industrials, and Utilities</td>
<td>Quantitative</td>
<td>U.S. dollars ($)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Additional Source(s): The Equator Principles (EP) III, June 2013; Carbon Principles</td>
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#### Asset Management & Custody Activities

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<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request (CC2.2)</td>
</tr>
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<td>GRI G4 Financial Services Sector Disclosure Aspect: DMA – Product Portfolio</td>
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<td></td>
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<td>PRI Reporting Framework: LEI 03.2 FI 04.1</td>
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<tr>
<td></td>
<td></td>
<td>Discussion of how environmental, social, and governance (ESG) factors are integrated into investment analysis and decisions and of how this integration intersects with fiduciary duties</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Percentage of assets under management, by major asset class, that employ: (1) Integration of ESG factors (2) Sustainability themed investing (3) Screening (exclusionary, inclusionary, or benchmarked) (4) Impact or community investing</td>
<td>Quantitative</td>
<td>Percentage (% in U.S. dollars ($)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>G4 Aspect: Sector Specific FS11</td>
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<td>PRI Reporting Framework: LEI 03.1 FI 04.1</td>
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<td>Percentage of total proxies voted, and number of proxy votes supporting environmental, social, and/or governance (ESG) shareholder proposals, including percentage resulting in company action</td>
<td>Quantitative</td>
<td>Percentage (%), number (#)</td>
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<td>G4 Aspect: Sector Specific FS10</td>
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<td>PRI Reporting Framework: LEA 23.1</td>
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<td>Ratio of embedded carbon dioxide emissions of proved hydrocarbon reserves held by investees to total assets under management</td>
<td>Quantitative</td>
<td>Tons CO₂ / U.S. dollars ($)</td>
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<td>Carbon Tracker Initiative</td>
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### Table 3c: Financials

#### Mortgage Finance

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<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tbody>
<tr>
<td>Environmental Risk to Mortgaged Properties</td>
<td>Number and value of mortgage loans in Federal Emergency Management Agency (FEMA) special flood hazard areas</td>
<td>Quantitative</td>
<td>Number (#), U.S. dollars ($)</td>
<td>Additional Source(s): National Flood Insurance Program (NFIP); Flood Hazard Mapping</td>
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<tr>
<td></td>
<td>Description of how climate change and other environmental risks are incorporated into mortgage origination and underwriting</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request (CC2.2) CDSB Framework REQ -02 Risks and opportunities GRI G4 Financial Services Sector Disclosure Aspect: DMA – Product Portfolio</td>
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<tr>
<td></td>
<td>Amount and percentage of credit risk for mortgage loans that is attributable to default risk from weather-related natural catastrophes, by geographic region</td>
<td>Quantitative</td>
<td>U.S. dollars ($), percentage (%)</td>
<td>n/a</td>
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</table>

#### Securities & Commodity Exchanges

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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</thead>
<tbody>
<tr>
<td>Promoting Transparent &amp; Efficient Capital Markets</td>
<td>Description of policy to encourage or require listed companies to publicly disclose governance, social, and/or environmental information</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>Additional Source(s): WFE Sustainability Working Group Exchange Guidance &amp; Recommendation – October 2015</td>
</tr>
</tbody>
</table>
Table 3c: Financials

<table>
<thead>
<tr>
<th>Insurance</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Probable Maximum Loss (PML) of insured products from weather-related natural catastrophes, by insurance segment, type of event, and type of risk insured</td>
<td>Quantitative</td>
<td>U.S. dollars ($)</td>
<td>Additional Source(s): Typical annual filings of P&amp;C insurance companies with the SEC</td>
</tr>
<tr>
<td></td>
<td>Total annual losses attributable to insurance payouts from (1) modeled natural catastrophes and (2) non-modeled natural catastrophes</td>
<td>Quantitative</td>
<td>U.S. dollars ($)</td>
<td>Additional Source(s): Typical annual filings of P&amp;C insurance companies with the SEC</td>
</tr>
<tr>
<td></td>
<td>Description of how environmental risks are integrated into: (1) The underwriting process for individual contracts (2) The management of firm-level risks and capital adequacy</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request (CC2.2)</td>
</tr>
<tr>
<td></td>
<td>List of markets, regions, and/or events for which the registrant declines to voluntarily write coverage for weather-related natural catastrophe risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>GRI G4 Financial Services Sector Disclosure Aspect: DMA – Product Portfolio</td>
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<tr>
<td></td>
<td>Percentage of policies in which weather-related natural catastrophe risks have been mitigated through reinsurance and/or alternative risk transfer</td>
<td>Quantitative</td>
<td>Percentage in U.S. dollars ($)</td>
<td>n/a</td>
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<tr>
<td>Integration of Environmental, Social, and Governance Risk Factors in Investment Management</td>
<td>Discussion of how environmental, social, and governance (ESG) factors are integrated into the investment of policy premiums</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request (CC2.2)</td>
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<tr>
<td></td>
<td>Discussion of the investment portfolio risks presented by climate change, natural resource constraints, human rights concerns, or other broad sustainability trends</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC5</td>
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</table>

Additional Source(s): Committee of Sponsoring Organizations of the Treadway Commission COSO Enterprise Risk Management—Integrated Framework

Additional Source(s): Typical annual filings of P&C insurance companies with the SEC
### Biotechnology

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy, Water, and Waste Efficiency</td>
<td>Total water withdrawals and percentage in water-stressed regions – High or Extremely High Baseline Water Stress as defined by the WRI Water Risk Atlas, percentage of process water recycled.</td>
<td>Quantitative</td>
<td>Cubic meters (m³)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSB Framework REQ-04 Sources of environmental impacts, GRI G4 Aspect: Water (EN8, EN9, and EN10), WBCSD Global Water Tool (GWT), CEO Water Mandate – Section 3 Company Water Profile, Additional Source(s): WRI Aqueduct (provides definitions of water stress), Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
<tr>
<td>Pharmaceuticales</td>
<td>Total annual energy consumed (gigajoules) and percentage renewable (e.g., wind, biomass, solar).</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d, Climate Change Reporting Framework 4.31.f, GRI G4 Aspect: Energy (EN3)</td>
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### Pharmaceuticals

<table>
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<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
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<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tbody>
<tr>
<td>Energy, Water, and Waste Efficiency</td>
<td>Total water withdrawals and percentage in water-stressed regions – High or Extremely High Baseline Water Stress as defined by the WRI Water Risk Atlas, percentage of process water recycled.</td>
<td>Quantitative</td>
<td>Cubic meters (m³)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSB Framework REQ-04 Sources of environmental impacts, GRI G4 Aspect: Water (EN8, EN9, and EN10), WBCSD Global Water Tool (GWT), CEO Water Mandate – Section 3 Company Water Profile, Additional Source(s): WRI Aqueduct (provides definitions of water stress), Alliance for Water Stewardship Standard Version 1.0</td>
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<tr>
<td>Pharmaceuticales</td>
<td>Total annual energy consumed (gigajoules) and percentage renewable (e.g., wind, biomass, solar).</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d, Climate Change Reporting Framework 4.31.f, GRI G4 Aspect: Energy (EN3)</td>
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### Table 3d: Health Care

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<tr>
<th>Managed Care</th>
<th>Physical Effects</th>
<th>Transition to a Low-Carbon, Resilient Economy</th>
<th>Climate Regulation</th>
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<tr>
<td><strong>Topic and Climate Risk</strong></td>
<td><strong>Metric</strong></td>
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<td><strong>Unit of Measure</strong></td>
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<td>Climate Change Impacts on Human Health</td>
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<td>Discussion &amp; Analysis</td>
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### Medical Equipment & Supplies

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<th>Medical Equipment &amp; Supplies</th>
<th>Physical Effects</th>
<th>Transition to a Low-Carbon, Resilient Economy</th>
<th>Climate Regulation</th>
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<td><strong>Topic and Climate Risk</strong></td>
<td><strong>Metric</strong></td>
<td><strong>Category</strong></td>
<td><strong>Unit of Measure</strong></td>
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<td>Energy, Water, and Waste Efficiency</td>
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### Medical Equipment & Supplies (cont.)

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<th>Alignment / Source</th>
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<tbody>
<tr>
<td>Manufacturing and Supply Chain Quality</td>
<td>Discussion of any existing or projected risks or constraints with obtaining raw materials (or components) within the supply chain, including those related to restricted/limited availability, political situations, local labor conditions, natural disasters, climate change, or regulations.</td>
<td>Discussion &amp; Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC5.1, CDSB Framework REQ-02 Risks and Opportunities, GRI G4 Aspect: Economic (EC2), GRI G4 Aspect: Supplier Environmental Assessment (EN33)</td>
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### Health Care Delivery

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy and Waste Efficiency</td>
<td>Total annual energy consumed (gigajoules) and percentage renewable (e.g., wind, biomass, solar).</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d, CDSB Climate Change Reporting Framework 4.31.f, GRI G4 Aspect: Energy (EN3) Additional Source(s): Healthier Hospitals (ENERGY STAR Portfolio Manager)</td>
</tr>
<tr>
<td>Impact of Climate Change on Human Health and Infrastructure</td>
<td>Description of the strategy to address the effects of climate change on business operations, physical infrastructure, and facility design. Discussion of specific risks (such as physical risks) presented by changes in the frequency and intensity of extreme weather events and changes to the morbidity and mortality of illnesses and diseases.</td>
<td>Discussion &amp; Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC2.1, CC2.2, CC5.1, CDSB Climate Change Reporting Framework 4.9, 4.14, CDSB Framework REQ-02 Risks and Opportunities, GRI G4 Aspect: Economic (EC2), SEC Guidance Regarding Disclosure on Climate Change</td>
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### Health Care Distribution

<table>
<thead>
<tr>
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<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Description of involvement in efforts to reduce the environmental impact of logistics, including involvement in the EPA SmartWay program.</td>
<td>Discussion &amp; Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3.1, CC3.3, CDSB Framework REQ-01 Management’s environmental policies, strategy, and targets, GRI G4 Aspect: Transport (EN30), U.S. EPA SmartWay Transport Partnership</td>
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## Electric Utilities

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Activity Metric</td>
<td>Total electricity generated, percentage by major energy source, percentage in regulated markets</td>
<td>Quantitative</td>
<td>Megawatt-hours (MWh), Percentage (%)</td>
<td>CDP Electric Utilities Module EU2.1</td>
</tr>
<tr>
<td></td>
<td>Note—Generation should be disclosed by each of the following major energy sources: coal, natural gas, nuclear, hydropower, other renewables, petroleum, and other gases. The scope includes owned and/or operated assets.</td>
<td></td>
<td></td>
<td>GRI Electric Utilities Sector Supplement: Organizational Profile (EU2)</td>
</tr>
<tr>
<td>Greenhouse Gas</td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emission-reduction targets, and an analysis of performance against those targets</td>
<td>Discussion</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CCB.5 Data Accuracy</td>
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<tr>
<td></td>
<td>(1) Gross global Scope 1 emissions, (2) percentage covered under emissions-limiting regulations, and (3) percentage covered under emissions-reporting regulations</td>
<td>Quantitative</td>
<td>Metric tons (t) CO₂-e, Percentage (%)</td>
<td>Electric Utilities Module EU1</td>
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<tr>
<td></td>
<td>(1) Number of customers served in markets subject to renewable portfolio standards (RPS) and (2) percentage fulfillment of RPS target by market</td>
<td>Quantitative</td>
<td>Number, Percentage (%)</td>
<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05 Performance and comparative analysis</td>
</tr>
<tr>
<td></td>
<td>Note—The registrant shall discuss its operations in markets with RPS regulations or where regulations are emerging, including whether it is meeting its regulatory obligations, whether regulations require future increases to the registrant’s renewable energy portfolio, and strategies to maintain compliance with emerging regulations.</td>
<td></td>
<td></td>
<td>CDSB Framework REQ-02 Risks and opportunities</td>
</tr>
</tbody>
</table>

### Table 3e: Infrastructure

#### Physical Effects

- Total electricity generated, percentage by major energy source, percentage in regulated markets
  - Note—Generation should be disclosed by each of the following major energy sources: coal, natural gas, nuclear, hydropower, other renewables, petroleum, and other gases. The scope includes owned and/or operated assets.

#### Transition to a Low-Carbon, Resilient Economy

- Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emission-reduction targets, and an analysis of performance against those targets
  - (1) Gross global Scope 1 emissions, (2) percentage covered under emissions-limiting regulations, and (3) percentage covered under emissions-reporting regulations

#### Climate Regulation

- Number of customers served in markets subject to renewable portfolio standards (RPS) and (2) percentage fulfillment of RPS target by market
  - Note—The registrant shall discuss its operations in markets with RPS regulations or where regulations are emerging, including whether it is meeting its regulatory obligations, whether regulations require future increases to the registrant’s renewable energy portfolio, and strategies to maintain compliance with emerging regulations.
### Electric Utilities (cont.)

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water Management</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSD Framework REQ-04 Sources of environmental impacts GRI G4 Aspect: Water (EN8, EN9, and EN10) Electric Utilities Sector Supplement Aspect: Water (EN8) WBCSD Global Water Tool (GWT) CEO Water Mandate – Section 3 Company Water Profile <strong>Additional Source(s):</strong> WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
<tr>
<td>Discussion and Analysis</td>
<td>Discussion</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, WB Targets and Initiatives CDSD Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets Electric Utilities Sector Supplement Aspect: Water (DMA) CEO Water Mandate – Section 5 Detailed Disclosure <strong>Additional Source(s):</strong> Alliance for Water Stewardship Standard Version 1.0</td>
<td></td>
</tr>
<tr>
<td>End-Use Efficiency &amp; Demand</td>
<td>Percentage of electric load served by smart grid technology Note—The registrant shall discuss the opportunities and challenges associated with the development and operations of a smart grid.</td>
<td>Quantitative</td>
<td>Percentage (%) by Megawatt-Hours (MWh)</td>
<td>CDP Information Request: CCS-CC6 GRI G4 DMA Electric Utilities Sector Supplement Aspect: Demand Side Management (DMA), Availability and Reliability (DMA), and Research and Development (DMA)</td>
</tr>
<tr>
<td>Customer electricity savings from efficiency measures by market Note—The registrant shall discuss customer efficiency regulations relevant to each market in which it operates.</td>
<td>Quantitative</td>
<td>Megawatt-Hours (MWh)</td>
<td>CDSD Framework: Management Actions 4.12-4.13 GRI G4 DMA, EN27 Electric Utilities Sector Supplement Aspect: Demand Side Management (DMA)</td>
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### Electric Utilities (cont.)

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<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tbody>
<tr>
<td>Management of the Legal &amp; Regulatory Environment</td>
<td>Discussion of positions on the regulatory and political environment related to environmental and social factors and description of efforts to manage risks and opportunities presented</td>
<td>Discussion and Analysis</td>
<td>CDP Information Request CC2.3</td>
<td>CDC Information Request: CC5.1 CDSB Framework REQ-01</td>
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### Gas Utilities

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<th>Alignment / Source</th>
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### Table 3e: Infrastructure

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<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment/ Source</th>
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<tbody>
<tr>
<td><strong>Energy Management</strong></td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>Climate Change Reporting Framework 4.31.f</td>
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<td>GRI G4 Aspect: Energy (EN3)</td>
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<tr>
<td><strong>Water Scarcity</strong></td>
<td>Total fresh water sourced from regions with High or Extremely High Baseline Water Stress and percentage purchased from a third party</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td>WBCSD Global Water Tool (GWT)</td>
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<td>CEO Water Mandate – Section 3 Company Water Profile</td>
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<td>Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<tr>
<td><strong>End-Use Efficiency</strong></td>
<td>Volume of recycled water delivered</td>
<td>Quantitative</td>
<td>Cubic meters (m³)</td>
<td>GRI G4 EN10</td>
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<td>CEO Water Mandate Section 5 Detailed Disclosure, Advanced, Water withdrawals by source type</td>
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<td><strong>Distribution Network Efficiency</strong></td>
<td>Discussion of strategies to manage risks associated with the quality and availability of water resources</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, W8 Targets and Initiatives</td>
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<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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<td>CEO Water Mandate – Section 5 Detailed Disclosure</td>
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<td>Additional Source(s): Alliance for Water Stewardship Standard Version 1.0</td>
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<tr>
<td></td>
<td>Customer water savings from efficiency measures by market</td>
<td>Quantitative</td>
<td>Cubic meters (m³)</td>
<td>CDP Information Request: CC5-CC6</td>
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<td>CDSB Framework: Management Actions 4.12-4.13</td>
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<td>Additional Source(s): Effective Utility Management: A Primer for Water and Wastewater Utilities</td>
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<td>Water pipe replacement rate</td>
<td>Quantitative</td>
<td>Rate</td>
<td>Additional Source(s): AWWA Benchmarking Performance Indicators for Water and Wastewater Utilities: 2013 Survey Data and Analyses Report; AWWA 2013 Benchmarking Survey; Effective Utility Management: A Primer for Water and Wastewater Utilities</td>
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<td>American Water Works Association (AWWA) M36, Effective Utility Management: A Primer for Water and Wastewater Utilities</td>
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<td>Volume of non-revenue real water losses</td>
<td>Quantitative</td>
<td>Cubic meters (m³)</td>
<td>Additional Source(s): American Water Works Association (AWWA) Water Audits and Loss Control Program, Fourth Edition</td>
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<tr>
<td>Topic and Climate Risk</td>
<td>Metric</td>
<td>Category</td>
<td>Unit of Measure</td>
<td>Alignment / Source</td>
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<tr>
<td>Water Utilities (cont.)</td>
<td>Water treatment capacity located in FEMA Special Flood Hazard Areas or foreign equivalent</td>
<td>Quantitative</td>
<td>Cubic meters (m$^3$) per day</td>
<td>Additional Source(s): FEMA Special Flood Hazard Areas</td>
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<td>Volume of sanitary sewer overflows (SSO), percentage recovered</td>
<td>Quantitative</td>
<td>Cubic meters (m$^3$), Percentage (%)</td>
<td>State specific databases (CA, MD, MI)</td>
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<tr>
<td>Network Resiliency &amp; Impacts of Climate Change</td>
<td>(1) Number of service disruptions, (2) population affected, and (3) average duration</td>
<td>Quantitative</td>
<td>Number, Minutes</td>
<td>Additional Source(s): United States Sewage Overflow Community Right-To-Know Act; Effective Utility Management: A Primer for Water and Wastewater Utilities</td>
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<td>Discussion of efforts to identify and manage risks and opportunities related to the impact of climate change on the distribution network</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Information Request: CC5</td>
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<td>GRI G4 Aspect: Economic Performance (EC2)</td>
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<td>Additional Source(s): Effective Utility Management: A Primer for Water and Wastewater Utilities</td>
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## Waste Management

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<th>Alignment / Source</th>
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<tbody>
<tr>
<td>Greenhouse Gas Emissions</td>
<td>(1) Gross global Scope 1 emissions, (2) percentage covered under emissions-limiting regulation, and (3) percentage covered under emissions-reporting regulation</td>
<td>Quantitative</td>
<td>Metric tons (t) CO₂-e, Percentage (%)</td>
<td>CDP Climate Change Information Request; CCB.2 Emissions Data, CCB.5 Data Accuracy</td>
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<td>Total landfill gas generated, percentage flared, percentage used for energy</td>
<td>Quantitative</td>
<td>Million British Thermal Units (MMBtu), Percentage (%)</td>
<td>Climate Change Reporting Framework 4.19.1, 4.29</td>
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<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emission-reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>GRI G4 Aspect: Emissions (EN15) Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
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<tr>
<td>Fleet Fuel Management</td>
<td>Fleet fuel consumed, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request; CC11.3</td>
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<td>Percentage of alternative energy vehicles in fleet</td>
<td>Quantitative</td>
<td>Percentage (%)</td>
<td>Climate Change Reporting Framework 4.31.f</td>
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<td>GRI G4 Aspect: Energy (EN3)</td>
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### Table 3e: Infrastructure

#### Engineering & Construction Services

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<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Structural Integrity &amp; Safety</td>
<td>Amount of defect- and safety-related rework expenses</td>
<td>Quantitative</td>
<td>U.S. Dollars ($)</td>
<td>n/a</td>
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<td></td>
<td>Amount of legal and regulatory fines and settlements associated with defect- and safety-related incidents</td>
<td>Quantitative</td>
<td>U.S. Dollars ($)</td>
<td>GRI G4 Aspect: Compliance (PR9)</td>
</tr>
<tr>
<td>Climate Impacts of Business Mix</td>
<td>Backlog for (1) hydrocarbon-related projects and (2) renewable energy projects</td>
<td>Quantitative</td>
<td>U.S. Dollars ($)</td>
<td>Typical annual filings of E&amp;C companies with the SEC</td>
</tr>
<tr>
<td></td>
<td>Amount of backlog cancellations associated with hydrocarbon-related projects</td>
<td>Quantitative</td>
<td>U.S. Dollars ($)</td>
<td>n/a</td>
</tr>
<tr>
<td></td>
<td>Backlog for non-energy projects associated with climate change mitigation</td>
<td>Quantitative</td>
<td>U.S. Dollars ($)</td>
<td>European Investment Bank Induced GHG Footprint</td>
</tr>
<tr>
<td>Lifecycle Impacts of Buildings &amp; Infrastructure</td>
<td>Number of (1) commissioned projects certified to a multi-attribute sustainability standard and (2) active projects seeking such certification</td>
<td>Quantitative</td>
<td>Number</td>
<td>Construction and Real Estate Sector Supplement: Energy (CRE8)</td>
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<tr>
<td></td>
<td>Description of process to incorporate operational-phase energy and water efficiency considerations into project planning and design</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>Additional Source(s): LEED; BREEAM; Green Globes; Envision</td>
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#### Home Builders

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land Use &amp; Ecological Impacts</td>
<td>Number of (1) lots and (2) homes delivered in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Number</td>
<td>Additional Source(s): WRI Aqueduct (provides definitions of water stress)</td>
</tr>
<tr>
<td></td>
<td>Description of process to integrate environmental considerations into site selection, site design, and site development and construction</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDSB Framework REQ-01</td>
</tr>
<tr>
<td></td>
<td>(1) Number of homes that obtained a certified HERS® Index Score and (2) average score</td>
<td>Quantitative</td>
<td>Number, Index score</td>
<td>Additional Source(s): HERS® Index Score</td>
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<tr>
<td></td>
<td>Percentage of installed water fixtures certified to EPA WaterSense® specifications</td>
<td>Quantitative</td>
<td>Percentage (%)</td>
<td>Additional Source(s): EPA WaterSense®</td>
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<tr>
<td></td>
<td>Number of homes delivered certified to a multi-attribute green building standard</td>
<td>Quantitative</td>
<td>Number</td>
<td>Additional Source(s): ICC 700 National Green Building Standard; LEED® for Homes; Environments For Living Certified Green®; EPA ENERGY STAR® for Homes</td>
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<tr>
<td></td>
<td>Discussion of risks and opportunities related to incorporating resource efficiency into home design and description of how benefits are communicated to customers</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Information Request: CC5-CC6</td>
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<td></td>
<td></td>
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<td></td>
<td>CDSB Framework REQ-02; CDSB CCRF 4.9-4.10 Construction and Real Estate Sector Supplement: Energy (Energy DMA and Water DMA)</td>
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</table>
### Table 3e: Infrastructure

#### Home Builders (cont.)

<table>
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<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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</thead>
<tbody>
<tr>
<td>Climate Change Adaptation</td>
<td>Number of lots located in FEMA Special Flood Hazard Areas or foreign equivalent</td>
<td>Quantitative Number</td>
<td>Additional Source(s): FEMA Special Flood Hazard Areas</td>
<td></td>
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<tr>
<td></td>
<td>Description of climate change risk exposure analysis, degree of systematic portfolio exposure, and strategies for mitigating risks</td>
<td>Discussion and Analysis r/a</td>
<td>CDP Information Request CC2.1-2.2, CC5, CDSB Framework REQ-02; CDSB CCRF 4.3-4.10</td>
<td></td>
</tr>
</tbody>
</table>

#### Real Estate Services

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sustainability Services</td>
<td>Revenue from energy and sustainability services Note—The registrant shall provide a description of the energy and sustainability services it offers.</td>
<td>Quantitative U.S. Dollars ($)</td>
<td>n/a</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(1) Floor area and (2) number of buildings under management provided with energy and sustainability services</td>
<td>Quantitative Square feet (ft²), Number</td>
<td>ENERGY STAR Portfolio Manager</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(1) Floor area and (2) number of buildings under management that obtained an energy rating</td>
<td>Quantitative Square feet (ft²), Number</td>
<td>ENERGY STAR Portfolio Manager</td>
<td></td>
</tr>
</tbody>
</table>
## Real Estate Owners, Developers & Investment Trusts

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy Management</td>
<td>Energy consumption data coverage as a percentage of floor area, by property subsector</td>
<td>Quantitative</td>
<td>Percentage (%) by floor area (ft²)</td>
<td>Construction and Real Estate Sector Supplement: Energy (DMA)</td>
</tr>
<tr>
<td></td>
<td>Total energy consumed by portfolio area with data coverage, percentage grid electricity, and percentage renewable, each by property subsector</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
</tr>
<tr>
<td></td>
<td>Like-for-like change in energy consumption of portfolio area with data coverage, by property subsector</td>
<td>Quantitative</td>
<td>Percentage (%) by gigajoules (GJ)</td>
<td>GRI G4 Aspect: Energy (EN3 and EN4)</td>
</tr>
<tr>
<td></td>
<td>Percentage of eligible portfolio that (1) has obtained an energy rating and (2) is certified to ENERGY STAR®, by property subsector</td>
<td>Quantitative</td>
<td>Percentage (%) by floor area (ft²)</td>
<td>GRESB Q30.2, Q31; ENERGY STAR Portfolio Manager;</td>
</tr>
<tr>
<td></td>
<td>Description of how building energy management considerations are integrated into property investment analysis and operational strategy</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>GRI G4 Aspect: Energy (EN7)</td>
</tr>
</tbody>
</table>

- **Physical Effects**
- **Transition to a Low-Carbon, Resilient Economy**
- **Climate Regulation**
### Table 3e: Infrastructure

#### Real Estate Owners, Developers & Investment Trusts (cont.)

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water Management</td>
<td>Water withdrawal data coverage as a percentage of total floor area and percentage in regions with High or Extremely High Baseline Water Stress, each by property subsector</td>
<td>Quantitative</td>
<td>Percentage (%) by floor area (ft²)</td>
<td>Construction and Real Estate Sector Supplement: Water (DMA); GRESB 27.1; ENERGY STAR Portfolio Manager; ULI Greenprint</td>
</tr>
<tr>
<td></td>
<td>Total water withdrawn by portfolio area with data coverage and percentage in regions with High or Extremely High Baseline Water Stress, each by property subsector</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c; CDSB Framework REQ-04 Sources of environmental impacts; GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
</tr>
<tr>
<td></td>
<td>Like-for-like change in water withdrawn for portfolio area with data coverage, by property subsector</td>
<td>Quantitative</td>
<td>Percentage (%) by cubic meters (m³)</td>
<td>GRESB 27.1; ENERGY STAR Portfolio Manager; ULI Greenprint</td>
</tr>
<tr>
<td></td>
<td>Discussion of water management risks and description of strategies and practices to mitigate those risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, WB Targets and Initiatives; CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets; Construction and Real Estate Sector Supplement: Water (DMA); CEO Water Mandate – Section 5 Detailed Disclosure; Additional Source(s): Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
<tr>
<td>Management of Tenant Sustainability Impacts</td>
<td>Percentage of new leases that contain a cost recovery clause for resource efficiency-related capital improvements and associated leased floor area, by property subsector</td>
<td>Quantitative</td>
<td>Percentage (%) by floor area (ft²), Square feet (ft²)</td>
<td>Construction and Real Estate Sector Supplement: Energy (DMA); GRESB 39.1</td>
</tr>
<tr>
<td></td>
<td>Percentage of tenants that are separately metered or submetered for (1) grid electricity consumption and (2) water withdrawals, by property subsector</td>
<td>Quantitative</td>
<td>Percentage (%) by floor area (ft²)</td>
<td>Construction and Real Estate Sector Supplement: Energy (DMA); GRESB 39.1</td>
</tr>
<tr>
<td></td>
<td>Description of approach to measuring, incentivizing, and improving sustainability impacts of tenants</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>Construction and Real Estate Sector Supplement: Energy (DMA)</td>
</tr>
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</table>
### Table 3e: Infrastructure (cont.)

Real Estate Owners, Developers & Investment Trusts

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climate Change Adaptation</td>
<td>Area of properties located in FEMA Special Flood Hazard Areas or foreign equivalent, by property subsector</td>
<td>Quantitative</td>
<td>Square feet (ft²)</td>
<td>FEMA National Flood Insurance Program</td>
</tr>
<tr>
<td></td>
<td>Description of climate change risk exposure analysis, degree of systematic portfolio exposure, and strategies for mitigating risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDSB Framework REQ-02, CDSB CCRF 4.3-4.10, Construction and Real Estate Sector Supplement: Economic Performance (DMA) GRESB Q8, Q15.1, Q15.2, NC1</td>
</tr>
</tbody>
</table>

### Table 3f: Non-Renewable Resources

#### Oil & Gas – Exploration & Production

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greenhouse Gas Emissions</td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program, percentage by hydrocarbon resource</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy, CDSB Framework REQ-04 Sources of environmental impacts, Climate Change Reporting Framework 4.19.1, 4.29, GRI G4 Aspect: Emissions (EN15), IPIECA/API/IOGP Oil and gas industry guidance on voluntary sustainability reporting, 3rd edition, 2015 E1 C1</td>
</tr>
<tr>
<td></td>
<td>Amount of gross global Scope 1 emissions from: (1) combustion, (2) flared hydrocarbons, (3) process emissions, (4) directly vented releases, and (5) fugitive emissions/leaks</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP’s 2016 Climate Change Information Request Oil and Gas OGIS 3, IPIECA/API/IOGP Oil and gas industry guidance on voluntary sustainability reporting, 3rd edition, 2015 E1 O1</td>
</tr>
<tr>
<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-03 Performance and comparative analysis, Climate Change Reporting Framework 4.12, GRI G4 Aspect: Emissions (EN19), SEC Guidance Regarding Disclosure on Climate Change</td>
</tr>
</tbody>
</table>
# Table 3f: Non-Renewable Resources

## Oil & Gas – Exploration & Production (cont.)

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
</table>
| Water Management                              | Total fresh water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress | Quantitative | Cubic meters (m³), Percentage (%)       | CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSB Framework REQ-04 Sources of environmental impacts  
  GRI G4 Aspect: Water (EN8, EN9, and EN10)  
  WBCSD Global Water Tool (GWT)  
  CEO Water Mandate – Section 3 Company Water Profile  
  Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0 |
| Reserves Valuation & Capital Expenditures     | Sensitivity of hydrocarbon reserve levels to future price projection scenarios that account for a price on carbon emissions | Quantitative | Million barrels (MMbbls), Million standard cubic feet (MMscf) | CDP Climate Change Information Request Oil and Gas OG1.6  
  Additional Source(s): International Energy Agency (IEA) World Energy Outlook; SEC Modernization of Oil & Gas Reporting |
|                                               | Estimated carbon dioxide emissions embedded in proved hydrocarbon reserves | Quantitative | Metric tons CO₂                          | n/a  
  Additional Source(s): Carbon Tracker Initiative |
|                                               | Discussion of how price and demand for hydrocarbons and/or climate regulation influence the capital expenditure strategy for exploration, acquisition, and development of assets | Discussion and Analysis | n/a                                      |  |
### Table 3f: Non-Renewable Resources

#### Oil & Gas – Midstream

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons ( \text{CO}_2 \text{-e} ), Percentage (%)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
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</tbody>
</table>

Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)
### Table 3f: Non-Renewable Resources

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO2-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CCB.2 Emissions Data, CCB.3 Data Accuracy</td>
</tr>
<tr>
<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
</tr>
<tr>
<td></td>
<td>Total fresh water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
</tr>
<tr>
<td></td>
<td>Product Specifications &amp; Clean Fuel Blends</td>
<td>Quantitative</td>
<td>Percentage (%)</td>
<td>GRI G4 Aspect: Energy (OG3)</td>
</tr>
<tr>
<td></td>
<td>Total addressable market and share of market for advanced biofuels and associated infrastructure</td>
<td>Quantitative</td>
<td>U.S. Dollars ($), Percentage (%)</td>
<td>IPIECA/API/IOGP Oil and gas industry guidance on voluntary sustainability reporting, 3rd edition, 2015 E1 C1</td>
</tr>
</tbody>
</table>
### Table 3f: Non-Renewable Resources

#### Coal Operations

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greenhouse Gas Emissions</td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CCB.2 Emissions Data, CCB.5 Data Accuracy</td>
</tr>
<tr>
<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Climate Change Reporting Framework 4.19.1, 4.29</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GRI G4 Aspect: Emissions (EN15)</td>
</tr>
<tr>
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<td></td>
<td><strong>Additional Source(s):</strong> WRI/WBSCD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
</tr>
<tr>
<td>Water Management</td>
<td>Total fresh water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
</tr>
<tr>
<td>Reserves Valuation &amp; Capital Expenditures</td>
<td>Sensitivity of coal reserve levels to future price projection scenarios that account for a price on carbon emissions</td>
<td>Quantitative</td>
<td>Million metric tons (t)</td>
<td>CDP Water Information Request W1.2a, W1.2b, 1.2c</td>
</tr>
<tr>
<td></td>
<td>Estimated carbon dioxide emissions embedded in proven coal reserves</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
</tr>
<tr>
<td></td>
<td>Discussion of how price and demand for coal and/or emissions regulations influence the capital expenditure strategy for exploration, acquisition, and development of assets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td></td>
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<td></td>
<td>WBCSD Global Water Tool (GWT)</td>
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<td></td>
<td>CEO Water Mandate – Section 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td><strong>Additional Source(s):</strong> WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
</tbody>
</table>

**Additional Source(s):** International Energy Agency (IEA) World Energy Outlook; SEC Modernization of Oil & Gas Reporting

**Additional Source(s):** Carbon Tracker Initiative
## Table 3f: Non-Renewable Resources

### Oil & Gas – Services

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Emissions Reduction Services &amp; Fuels Management</strong></td>
<td>Total fuel consumed, percentage renewable, percentage used in: (1) on-road equipment and vehicles and (2) off-road equipment</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.3 GRI G4 Aspect: Energy (EN3)</td>
</tr>
<tr>
<td></td>
<td>Description of strategy or plans to address air emissions-related risks, opportunities, and impacts</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC2. Strategy. CC5. Risks and Opportunities CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and opportunities Climate Change Reporting Framework 4.9, 4.10, 4.12 GRI G4 Aspect: Products and Services (EN27)</td>
</tr>
<tr>
<td><strong>Water Management Services</strong></td>
<td>Average volume of water used per volume of gas or oil extracted by (1) fresh water and (2) recycled water</td>
<td>Quantitative</td>
<td>Cubic meters (m³) per million cubic feet (MMscf) or million barrels (MMbbl)</td>
<td>IPIECA/API/IOGP Oil and gas industry guidance on voluntary sustainability reporting, 3rd edition, 2015 E6 C1, S2</td>
</tr>
<tr>
<td></td>
<td>Description of strategy or plans to address water consumption and disposal-related risks, opportunities, and impacts</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, W4 Opportunities W8 Targets and Initiatives CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and opportunities Climate Change Reporting Framework 4.9, 4.10, 4.12 GRI G4 Aspect: Products and Services (EN27) IPIECA/API/IOGP Oil and gas industry guidance on voluntary sustainability reporting, 3rd edition, 2015 E6 O6, O7</td>
</tr>
</tbody>
</table>
### Table 3f: Non-Renewable Resources

#### Construction Materials

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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</thead>
<tbody>
<tr>
<td>Water Management</td>
<td>Total fresh water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c.  CDSB Framework REQ-04 Sources of environmental impacts.  GRI G4 Aspect: Water (EN8, EN9, and EN10).  WBCSD Global Water Tool (GWT).  CEO Water Mandate — Section 3 Company Water Profile.  Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0.</td>
</tr>
<tr>
<td>Product Innovation</td>
<td>Percentage of products that can be used for credits in sustainable building design and construction certifications</td>
<td>Quantitative</td>
<td>Percentage (%) by annual sales revenue</td>
<td>CDP Climate Change Information Request CC3.2.  GRI G4 Aspect: Products and Services (EN27).  Additional Source(s): BREEAM® (BRE Global), Green Globes® (Green Building Initiative), LEED® (U.S. Green Building Council), and ICC-700 National Green Building Standard® (National Association of Home Builders).</td>
</tr>
</tbody>
</table>
## Table 3f: Non-Renewable Resources

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
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<tbody>
<tr>
<td>Iron &amp; Steel Producers</td>
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<tr>
<td><strong>Greenhouse Gas Emissions</strong></td>
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<td></td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO$_2$-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy</td>
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<tr>
<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
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<tr>
<td><strong>Water Management</strong></td>
<td></td>
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<tr>
<td></td>
<td>Total fresh water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m$^3$), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<tr>
<td></td>
<td>Total purchased electricity consumed, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC3.1d</td>
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<tr>
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<td>Total fuel consumed, percentage from: (1) coal, (2) natural gas, (3) renewable sources</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.3, CC3.1d</td>
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### Table 3f: Non-Renewable Resources

#### Iron & Steel Producers (cont.)

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<th>Topic and Climate Risk</th>
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<tr>
<td>Supply Chain Management</td>
<td>Discussion of the process for managing iron ore and/or coking coal sourcing risks arising from environmental and social issues</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC5 Risks</td>
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<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and opportunities</td>
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<td>Climate Change Reporting Framework 4.9, 4.10, 4.12</td>
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<td>GRI G4 Aspect: Supplier Environmental Assessment (EN33)</td>
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</table>

#### Metals & Mining

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<tr>
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<th>Alignment / Source</th>
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<tr>
<td>Greenhouse Gas Emissions</td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO2-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy</td>
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<td></td>
<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>Climate Change Reporting Framework 4.19.1, 4.29</td>
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<td>GRI G4 Aspect: Emissions (EN15)</td>
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<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
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<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05 Performance and comparative analysis</td>
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<td>Climate Change Reporting Framework 4.12</td>
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<td>SEC Guidance Regarding Disclosure on Climate Change</td>
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Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)
### Table 3f: Non-Renewable Resources

**Metals & Mining (cont.)**

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<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
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<td>Water Management</td>
<td>Total fresh water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<td></td>
<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td>WBCSD Global Water Tool (GWT)</td>
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<td>CEO Water Mandate – Section 3 Company Water Profile</td>
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<td><strong>Additional Source(s):</strong> WRI Aqueduct (provides definitions of water stress);</td>
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<td></td>
<td>Alliance for Water Stewardship Standard Version 1.0</td>
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<tr>
<td>Energy Management</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>GRI G4 Aspect: Energy (EN3)</td>
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### Table 3g: Renewable Resources & Alternative Energy

**Biofuels**

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<td>Water Management in Manufacturing</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td>WBCSD Global Water Tool (GWT)</td>
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<td>CEO Water Mandate – Section 3 Company Water Profile</td>
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<td><strong>Additional Source(s):</strong> WRI Aqueduct (provides definitions of water stress);</td>
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<td>Alliance for Water Stewardship Standard Version 1.0</td>
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<td></td>
<td>Discussion of water management risks and description of management strategies and practices to mitigate those risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, WB Targets and Initiatives</td>
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<td></td>
<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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<td>CEO Water Mandate – Section 5 Detailed Disclosure</td>
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<td><strong>Additional Source(s):</strong> Alliance for Water Stewardship Standard Version 1.0</td>
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<tr>
<td>Topic and Climate Risk</td>
<td>Metric</td>
<td>Category</td>
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<td>Percentage of biofuel production third-party certified to an environmental sustainability standard</td>
<td>Quantitative</td>
<td>Percentage (%) of gallons</td>
<td>CDP Forest Information Request F9.4 GRI G4 Aspect: Supplier Environmental Assessment (EN32 and EN33) Additional Source(s): RSB, Roundtable on Responsible Soy, Council on Sustainable Biomass Production (CSBP), Roundtable on Sustainable Palm Oil (RSPO).</td>
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### Table 3g: Renewable Resources & Alternative Energy

#### Solar Energy

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<th>Alignment / Source</th>
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<tbody>
<tr>
<td>Energy Management in Manufacturing</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
</tr>
<tr>
<td>Water Management in Manufacturing</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<td>CDSB Climate Change Reporting Framework 4.31.f</td>
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<td>GRI G4 Aspect: Energy (EN3)</td>
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<td></td>
<td>Discussion of water management risks and description of strategies and practices to mitigate those risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, WB Targets and Initiatives</td>
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<td></td>
<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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<td>CEO Water Mandate – Section 5 Detailed Disclosure</td>
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<tr>
<td>Management of Energy Infrastructure Integration &amp; Related Regulations</td>
<td>Average price of solar energy (1) photovoltaic (PV) modules and (2) completed utility-scale systems</td>
<td>Quantitative</td>
<td>U.S. Dollars per watt ($/W)</td>
<td>REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15</td>
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<td>Additional Source(s): U.S. Department of Energy Solar Energy Glossary, IEC 61215, IEC 61646, or IEC 62108</td>
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<td>Description of risks associated with integration of solar energy into existing energy infrastructure and discussion of efforts to manage those risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities</td>
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<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.11, 4.12, 4.15</td>
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<td>GRI G4 Aspect Economic Performance (EC2)</td>
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<td>Discussion of risks and opportunities associated with energy policy and its impact on the integration of solar energy into existing energy infrastructure</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
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<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.11, 4.12, 4.15</td>
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<td>GRI G4 Aspect Economic Performance (EC2)</td>
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### Table 3g: Renewable Resources & Alternative Energy

#### Forestry & Logging

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<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tr>
<td><strong>Ecosystem Services &amp; Impacts</strong></td>
<td>Area of forestland certified to a third-party forest management standard, percentage certified to each standard</td>
<td>Quantitative</td>
<td>Acres, Percentage (%)</td>
<td>CDP Forest Information Request F9 Standards and Targets</td>
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<tr>
<td></td>
<td>Note—For any forest management certifications that were suspended or terminated, the registrant shall disclose the number, associated acreage, and stated reason for suspension or termination. Note—The registrant shall describe forestry management practices for non-certified forestlands.</td>
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<td></td>
<td><strong>Additional Source(s):</strong> American Tree Farm System (ATFS), Forest Stewardship Council (FSC), Programme for the Endorsement of Forest Certification (PEFC), Forest certification systems endorsed by the PEFC, Sustainable Forest Initiative (SFI)</td>
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<td>Area of forestland with protected conservation status</td>
<td>Quantitative</td>
<td>Acres</td>
<td>CDP Forest Information Request F9 Standards and Targets</td>
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<td><strong>Additional Source(s):</strong> Ramsar Wetlands of International Importance, IUCN Protected Areas (categories I-VI), UNESCO World Heritage sites, Biosphere Reserves recognized within the framework of UNESCO’s Man and the Biosphere Programme, and UNEP World Conservation Monitoring Centre</td>
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<td>Discussion of approach to optimizing opportunities from ecosystem services provided by forestlands</td>
<td>Discussion and Analysis</td>
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<td>CDP Climate Change Information Request CC3.2 Emissions Reductions Initiatives</td>
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<td><strong>Additional Source(s):</strong> Millennium Ecosystem Assessment</td>
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<td><strong>Climate Change Adaptation</strong></td>
<td>Discussion of strategy to manage opportunities for and risks to forest management and timber production presented by climate change</td>
<td>Discussion and Analysis</td>
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<td>CDP Forests Information Request F8 Policies; CDP Climate Change Information Request CC2.1, CC4.6, CC4.7, CC4.9, CC4.10, and CC4.11, CC4.12, CC5.1, and CC6.1</td>
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<td><strong>SEC Guidance Regarding Disclosure on Climate Change</strong></td>
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### Table 3g: Renewable Resources & Alternative Energy

#### Fuel Cells & Industrial Batteries

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<th>Topic and Climate Risk</th>
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<td>Energy Management</td>
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<tr>
<td></td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d, Climate Change Reporting Framework 4.31.f, GRI G4 Aspect: Energy (EN3)</td>
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<td>Product Efficiency</td>
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<td></td>
<td>Average storage capacity of batteries, by product application and technology type</td>
<td>Quantitative</td>
<td>Specific energy (Wh/kg)</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15, GRI G4 Aspect: Energy EN7, GRI G4 Aspect: Emissions (EN19), SAE J240—Automotive storage batteries and SAE J2185—Heavy-duty storage batteries</td>
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<td></td>
<td>Average energy efficiency of fuel cells as (1) electrical efficiency and (2) thermal efficiency, by product application and technology type</td>
<td>Quantitative</td>
<td>Percentage (%)</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15, GRI G4 Aspect: Energy (EN7), IEC 62282-3-200—Stationary fuel cell power systems and SAE J2615—Testing Performance of Fuel Cell Systems for Automotive Applications</td>
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<td>Average battery efficiency as coulombic efficiency, by product application and technology type</td>
<td>Quantitative</td>
<td>Percentage (%)</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15, GRI G4 Aspect: Energy (EN7), SAE J240—Automotive storage batteries and SAE J2185—Heavy-duty storage batteries</td>
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<td>Average operating lifetime of fuel cells, by product application and technology type</td>
<td>Quantitative</td>
<td>Hours (h)</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15, GRI G4 Aspect: Energy (EN7), IEC 62282-3-200—Stationary fuel cell power systems and SAE J2615—Testing Performance of Fuel Cell Systems for Automotive Applications</td>
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### Table 3g: Renewable Resources & Alternative Energy

#### Fuel Cells & Industrial Batteries (cont.)

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<th>Alignment / Source</th>
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<td>Product Efficiency</td>
<td>Average operating lifetime of batteries, by product application and technology type</td>
<td>Quantitative</td>
<td>Number of cycles</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities&lt;br&gt;CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15&lt;br&gt;GRI G4 Aspect: Energy (EN7)&lt;br&gt;SAE J240—Automotive storage batteries and SAE J2185—Heavy-duty storage batteries.</td>
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#### Wind Energy

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<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tr>
<td>Materials Efficiency</td>
<td>Average top head mass per turbine capacity, by wind turbine class</td>
<td>Quantitative</td>
<td>Metric tons per megawatt (t/MW)</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities&lt;br&gt;CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15&lt;br&gt;GRI G4 Aspect: Materials (EN1)</td>
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<td>Discussion of approach to optimize materials efficiency of wind turbine design</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC6 Climate Change Opportunities&lt;br&gt;CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-02 Risks and Opportunities, REQ-06 Outlook; Climate Change Reporting Framework 2.17, 4.10, 4.12, 4.15</td>
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### Table 3g: Renewable Resources & Alternative Energy

#### Pulp & Paper Products

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<td><strong>Greenhouse Gas Emissions</strong></td>
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<td>Gross global Scope 1 emissions</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy</td>
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<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>Climate Change Reporting Framework 4.19.1, 4.29</td>
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<td>GRI G4 Aspect: Emissions (EN15)</td>
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<td>Additional Source(s): WRI/WBSCD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
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<tr>
<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
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<td></td>
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<td></td>
<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05</td>
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<td>Performance and comparative analysis</td>
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<td>Climate Change Reporting Framework 4.12</td>
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<td>GRI G4 Aspect: Emissions (EN19)</td>
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<td></td>
<td>SEC Guidance Regarding Disclosure on Climate Change</td>
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<tr>
<td><strong>Energy Management</strong></td>
<td>Total energy consumed, (1) percentage grid electricity, (2) percentage from biomass, and (3) percentage from other renewables</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>Climate Change Reporting Framework 4.31.f</td>
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<td>GRI G4 Aspect: Energy (EN3)</td>
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<tr>
<td></td>
<td>Note—The registrant shall discuss risks and uncertainties associated with the use of biomass for energy.</td>
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<td><strong>Water Management</strong></td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<tr>
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<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td>WBCSD Global Water Tool (GWT)</td>
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<td>CEO Water Mandate – Section 3 Company Water Profile</td>
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<td></td>
<td>Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<td></td>
<td>Discussion of water management risks and description of strategies and practices to mitigate those risks</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Water Information Request W3 Water risks, W8 Targets and Initiatives</td>
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<td>CDSB Framework REQ-02 Risks and Opportunities, REQ-01 Management’s environmental policies, strategy and targets</td>
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<td>CEO Water Mandate – Section 5 Detailed Disclosure</td>
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<td>Additional Source(s): Alliance for Water Stewardship Standard Version 1.0</td>
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### Table 3g: Renewable Resources & Alternative Energy

#### Pulp & Paper Products (cont.)

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<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
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<tbody>
<tr>
<td>Fiber Sourcing &amp; Recovery</td>
<td>Percentage of wood fiber sourced (1) from third-party certified forestlands and percentage to each standard and (2) meeting other fiber sourcing standards and percentage to each standard</td>
<td>Quantitative</td>
<td>Percentage (%) by weight</td>
<td>CDP Forests Information Request F9 Standards and Targets, CDSB Framework REQ-04 Sources of environmental impacts, GRI G4 Aspect: Supplier Environmental Assessment (EN32 and EN33), Additional Source(s): American Tree Farm System (ATFS), Forest Stewardship Council (FSC), Programme for the Endorsement of Forest Certification (PEFC), Sustainable Forest Initiative (SFI), Lacey Act of 1990 (16 U.S.C. §§ 3371–3378)</td>
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<tr>
<td>Amount of recycled and recovered fiber procured</td>
<td>Quantitative</td>
<td>Metric tons (t)</td>
<td>CDSB Framework REQ-04 Sources of environmental impacts, GRI G4 Aspect: Materials (EN2), Additional Source(s): ISO 14021:1999, Forest Stewardship Council (FSC), Programme for the Endorsement of Forest Certification (PEFC), Sustainable Forest Initiative (SFI)</td>
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<td>Topic and Climate Risk</td>
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<tr>
<td>Greenhouse Gas Emissions</td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CCB.2 Emissions Data, CCB.5 Data Accuracy</td>
</tr>
<tr>
<td>Energy &amp; Feedstock Management</td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
</tr>
<tr>
<td>Energy &amp; Feedstock Management</td>
<td>Percentage of raw materials from renewable resources</td>
<td>Quantitative</td>
<td>Percentage (%) by metric tons</td>
<td>CDP Climate Change Information Request CCB.4 Material Use</td>
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</table>
### CLIMATE RISK TECHNICAL BULLETIN

#### Table 3h: Resource Transformation

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
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<td><strong>Water Management</strong></td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<td></td>
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<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td>American Chemistry Council Responsible Care Environmental Indicators</td>
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<td>WBCSD Global Water Tool (GWT)</td>
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<td>CEO Water Mandate – Section 3 Company Water Profile</td>
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<td><strong>Additional Source(s):</strong> WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard V1</td>
</tr>
</tbody>
</table>

| Product Design for Use-phase Efficiency | Revenue from products designed for use-phase resource efficiency | Quantitative | U.S. Dollars ($) | CDP CC3.2, 6.1 |
|                                        |                                                                |              |                 | CDSB Framework REQ-02 Risks and opportunities |
|                                        |                                                                |              |                 | GRI G4 EN27 |
|                                        |                                                                |              |                 | **Additional Source(s):** European Commission’s Road Map to a Resource Efficient Europe and/or with EU Directive 2012/27/EU |

### Aerospace & Defense

<table>
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<tr>
<th>Topic and Climate Risk</th>
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<tbody>
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<td><strong>Energy Management</strong></td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>Climate Change Reporting Framework 4.31.f</td>
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<td></td>
<td>GRI G4 Aspect: Energy (EN3)</td>
</tr>
</tbody>
</table>

| Fuel Economy & Emissions in the Use-Phase | Revenue from alternative energy-related products | Quantitative | U.S. Dollars ($) | CDP CC3.2, |
|                                          |                                                   |              |                 | CDSB Framework REQ-02 Risks and opportunities |
|                                          |                                                   |              |                 | GRI G4 EN27 |

|                                                  | Discussion of strategies and approach to address fuel economy and greenhouse gas emissions of products | Discussion and Analysis | n/a | CDP CC3.2, 6.1 |
|                                                  |                                                                                     |                      |      | CDSB Framework REQ-02 Risks and opportunities |
|                                                  |                                                                                     |                      |      | Climate Change Reporting Framework 4.9-4.11 |
|                                                  |                                                                                     |                      |      | GRI G4 EN27, EN7 |

### Table 3h: Resource Transformation

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<tr>
<th>Topic and Climate Risk</th>
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<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fuel Economy &amp; Emissions in Use-phase</td>
<td>Sales-weighted fleet fuel efficiency for medium- and heavy-duty vehicles</td>
<td>Quantitative</td>
<td>Gallons per 1,000 Ton-miles</td>
<td>CDP CC3.2 CDSB Framework REQ-02 Risks and opportunities GRI G4 Aspect: EN7 Additional Source(s): National Program Fuel Consumption Standards of the NHTSA and U.S. Environmental Protection Agency (EPA)</td>
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<tr>
<td></td>
<td>Sales-weighted fuel efficiency for non-road equipment</td>
<td>Quantitative</td>
<td>Gallons per hour</td>
<td>CDP CC3.2 CDSB Framework REQ-02 Risks and opportunities GRI G4 Aspect: EN7</td>
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<tr>
<td></td>
<td>Sales-weighted fuel efficiency for stationary generators</td>
<td>Quantitative</td>
<td>Watt/gallon</td>
<td>CDP CC3.2, 6.1 CDSB Framework REQ-02 Risks and opportunities GRI G4 Aspect: EN7</td>
</tr>
<tr>
<td>Topic and Climate Risk</td>
<td>Metric</td>
<td>Category</td>
<td>Unit of Measure</td>
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<td>------------------------</td>
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</tr>
</tbody>
</table>
| Energy Management | Total energy consumed, percentage grid electricity, percentage renewable | Quantitative | Gigajoules (GJ), percentage (%) | CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d  
Climate Change Reporting Framework 4.31.f  
GRI G4 Aspect: Energy (EN3) |
| Product Lifecycle Management & Innovation for Environmental Efficiency | Percentage of eligible products by revenue that meet ENERGY STAR® criteria | Quantitative | Percentage (%) by revenue | CDP CC3.2  
CDSB Framework REQ-02 Risks and opportunities  
GRI G4 EN7  
**Additional Source(s):** U.S. Department of Energy ENERGY STAR® |
| | Revenue from renewable energy-related and energy efficiency-related products | Quantitative | U.S. Dollars ($) | CDP CC3.2  
CDSB Framework REQ-02 Risks and opportunities  
GRI G4 EN7  
**Additional Source(s):** NIST Smart Grid Interoperability Standards, EC’s Road Map to a Resource Efficient Europe and/or with EU Directive 2012/27/EU; International Electrotechnical Commission’s (IEC) IE2 High Efficiency, IE3 Premium Efficiency, and IE4 Super Premium Efficiency |
| | Total energy cost savings achieved through energy performance contracts | Quantitative | U.S. Dollars ($) | CDP CC3.2  
CDSB Framework REQ-02 Risks and opportunities  
GRI G4 Aspect: EN27  
### Table 3h: Resource Transformation

<table>
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<tr>
<th>Topic and Climate Risk</th>
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<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Containers &amp; Packaging</strong></td>
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</tr>
<tr>
<td>Greenhouse Gas Emissions</td>
<td>Gross global Scope 1 emissions, percentage covered under a regulatory program</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e, Percentage (%)</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy, CDSB Framework REQ-04 Sources of environmental impacts, Climate Change Reporting Framework 4.19.1, 4.29, GRI G4 Aspect: Emissions (EN15), Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
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<tr>
<td>Water Management</td>
<td>(1) Total water withdrawn and (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSB Framework REQ-04 Sources of environmental impacts, GRI G4 Aspect: Water (EN8, EN9, and EN10), WBCSD Global Water Tool (GWT), CEO Water Mandate – Section 3 Company Water Profile, Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<tr>
<td>Materials Sourcing</td>
<td>Total wood fiber purchased, percentage from certified sources</td>
<td>Quantitative</td>
<td>Metric tons (t), Percentage (%) by weight</td>
<td>CDP Forests Information Request F9, CDSB Framework REQ-02 Risks and Opportunities, CDSB Framework REQ-04 Sources of environmental impacts, GRI G4-EN32-33, Additional Source(s): Forest Stewardship Council (FSC), Sustainable Forest Initiative (SFI), Programme for the Endorsement of Forest Certification (PEFC), American Tree Farm System (ATFS).</td>
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## Table 3: Services

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<th>Source / Alignment</th>
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<td><strong>Hotels &amp; Lodging</strong></td>
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<tr>
<td><strong>Energy &amp; Water Management</strong></td>
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<tr>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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</tr>
<tr>
<td>Total water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic Meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c, CDSB Climate Change Reporting Framework 4.31.f, GRI G4 Aspect: Water (EN8, EN9, EN10)</td>
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<tr>
<td>Number of lodging facilities located in FEMA Special Flood Hazard Areas or foreign equivalent</td>
<td>Quantitative</td>
<td>Number</td>
<td>CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, GRI G4 Aspect: Biodiversity (EN12), Additional Source(s): FEMA Special Flood Hazard Areas</td>
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<tr>
<td>Description of environmental management policies and practices to preserve ecosystem services</td>
<td>Discussion and Analysis</td>
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<tr>
<td><strong>Ecosystem Protection &amp; Climate Adaptation</strong></td>
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<tr>
<td><strong>Cable &amp; Satellite</strong></td>
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<tr>
<td>Operational energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<tr>
<td>Fleet fuel consumed, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0
### Restaurants

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<th>Unit of Measure</th>
<th>Source / Alignment</th>
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<tbody>
<tr>
<td>Energy and Water Management</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>GRI G4 Aspect: Energy (EN3)</td>
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<td>Total water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
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<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td>Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
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<tr>
<td>Supply Chain Management &amp; Food Sourcing</td>
<td>Percentage of food purchased that meets environmental and social sourcing standards, percentage third-party certified</td>
<td>Quantitative</td>
<td>Percentage (%) by cost of goods sold</td>
<td>CDP Forests Information Request F9.2, 9.4</td>
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<td>GRI G4 Food Processing Sector Disclosures DMA Procurement/Sourcing Practices (FP1, FP2)</td>
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<td>Additional Source(s): Global Roundtable for Sustainable Beef, Marine Stewardship Council, Roundtable on Sustainable Palm Oil (RSPO), Roundtable on Responsible Soy (RTRS), Rainforest Alliance Certified: Bananas, Cattle, Cocoa, Coffee, Palm Oil, Tea</td>
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<td>Discussion of strategy to manage environmental and social risks within the supply chain</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC5, CDP Forests Information Request F9.5</td>
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### Leisure Facilities

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### Cruise Lines

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<tr>
<td>Fuel Use &amp; Air Emissions</td>
<td>Gross global Scope 1 emissions</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions-reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
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<tr>
<td></td>
<td>Total energy consumed, percentage from (1) heavy fuel oil, (2) onshore power supply (OPS), and (3) renewables</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td>Average Energy Efficiency Design Index (EEDI) for new ships</td>
<td>Quantitative</td>
<td>Grams of CO₂ per ton-nautical mile</td>
<td>n/a</td>
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### Casinos & Gaming

<table>
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<tr>
<th>Topic and Climate Risk</th>
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<td>Operational energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CDSB Climate Change Reporting Framework 4.31.f</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GRI G4 Aspect: Energy (EN3)</td>
</tr>
</tbody>
</table>
### Table 3: Technology & Communications

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment² / Source</th>
</tr>
</thead>
</table>
| Product Lifecycle Management | Percentage of eligible products by revenue meeting the requirements for EPEAT® certification or equivalent | Quantitative | Percentage (%) by revenue ($) | CDP Climate Change Information Request CC6, CDP Climate Change Information Request ICT3.3 GRI G4 Aspect: Products and Services (EN27)
| | Note—Disclosure shall include a discussion of efforts to incorporate environmentally focused principles into product design | | | Additional Source(s): EPEAT®, IEEE 1680 family of Environmental Assessment Standards, TCO Certification (fourth generation), IEC-62430, IEC-62075 |
| | Percentage of eligible products by revenue meeting ENERGY STAR® criteria | Quantitative | Percentage (%) by revenue ($) | CDP Climate Change Information Request CC6, CDP Climate Change Information Request ICT3.3 GRI G4 Aspect: Products and Services (EN27)
| | | | | Additional Source(s): U.S. EPA ENERGY STAR® |

### Electronic Manufacturing Services & Original Design Manufacturers

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
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<th>Unit of Measure</th>
<th>Alignment² / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water &amp; Waste Management in Manufacturing</td>
<td>Total water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c CDSB Framework REQ-04 Sources of environmental impacts GRI G4 Aspect: Water (EN8, EN9, and EN10) WBCSD Global Water Tool (GWT) CEO Water Mandate — Section 3 Company Water Profile</td>
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</tbody>
</table>
| Product Lifecycle Management | Percentage of eligible products by revenue meeting the requirements for EPEAT® certification or equivalent | Quantitative | Percentage (%) by revenue ($) | CDP Climate Change Information Request CC6, CDP Climate Change Information Request ICT3.3 GRI G4 Aspect: Products and Services (EN27)
| | Note—Disclosure shall include a discussion of efforts to incorporate environmentally focused principles into product design | | | Additional Source(s): EPEAT®, IEEE 1680 family of Environmental Assessment Standards, TCO Certification (fourth generation), IEC-62430, IEC-62075, Standard for Sustainability of Mobile Phones, UL 110 |
### Internet Media & Services

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment2 / Source</th>
</tr>
</thead>
</table>
| Environmental Footprint of Hardware Infrastructure | Total energy consumed, percentage grid electricity, percentage renewable energy | Quantitative | Gigajoules, Percentage (%) | CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d  
Climate Change Reporting Framework 4.31.f  
GRI G4 Aspect: Energy (EN3)  
CDP Water Information Request W1.2a, 1.2b, 1.2c  
CDSB Framework REQ-04 Sources of environmental impacts  
GRI G4 Aspect: Water (EN8, EN9, and EN10)  
WBCSD Global Water Tool (GWT)  
CEO Water Mandate – Section 3 Company Water Profile  
**Additional Source(s):** WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0 |
| Description of the integration of environmental considerations to strategic planning for data center needs | Total water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress | Quantitative | Cubic meters (m³), Percentage (%) | n/a  
CDP Climate Change Information Request ICT7, 1.11  
CDSB Framework REQ-01 Management’s environmental policies, strategy and targets  
GRI G4 Aspect: Economic Performance (EC2)  
**Additional Source(s):** The Green Grid – “PUE: A Comprehensive Examination of the Metric” |

### Telecommunications

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<tr>
<th>Topic and Climate Risk</th>
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</tr>
</thead>
</table>
| Environmental Footprint of Operations | Total energy consumed, percentage grid electricity, percentage renewable energy | Quantitative | Gigajoules, Percentage (%) | CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d, CDP Climate Change Information Request ICT2  
Climate Change Reporting Framework 4.31.f  
GRI G4 Aspect: Energy (EN3) |
| Managing Systemic Risks from Technology Disruptions | Average interruption frequency and average interruption duration  
Note—Disclosure shall include a description of each significant performance issue or service disruption and any corrective actions taken to prevent future disruptions. | Quantitative | Disruptions per customer, Hours per customer | **Additional Source(s):** FCC Network Outage Reporting System rule (47 C.F.R. Part 4) |
| Description of systems to provide unimpeded service during service interruptions | | Discussion and Analysis | n/a | CDP Climate Change Information Request CC5  
CDSB Framework REQ-02 Risks and opportunities, CDSB Climate Change Reporting Framework 4.9  
GRI G4 Aspect: Economic Performance (G4-EC2) |
### Table 3: Technology & Communications

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<th>Topic and Climate Risk</th>
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</thead>
<tbody>
<tr>
<td>Greenhouse Gas Emissions</td>
<td>Gross global Scope 1 emissions and amount of total emissions from perfluorocompounds (PFCs)</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy</td>
</tr>
<tr>
<td></td>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, including emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CDSB Framework REQ-04 Sources of environmental impacts</td>
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<td></td>
<td></td>
<td></td>
<td>Climate Change Reporting Framework 4.19.1, 4.29</td>
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<td></td>
<td></td>
<td>GRI G4 Aspect: Emissions (EN15)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
</tr>
<tr>
<td>Energy Management in Manufacturing</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable energy</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d</td>
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<td></td>
<td></td>
<td>Climate Change Reporting Framework 4.31.f</td>
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<tr>
<td>Water &amp; Waste Management in Manufacturing</td>
<td>Total water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m³), percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
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<td>GRI G4 Aspect: Water (EN8, EN9, and EN10)</td>
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<td></td>
<td></td>
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<td>WBCSD Global Water Tool (GWT)</td>
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<td></td>
<td></td>
<td></td>
<td>CEO Water Mandate — Section 3 Company Water Profile</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
<tr>
<td>Product Lifecycle Management</td>
<td>Processor energy efficiency at a system-level for: (1) servers (2) desktops, and (3) laptops</td>
<td>Quantitative</td>
<td>ssi_ops/watt; SPECint score/watt, SPECfp score/watt; performance qualifications score, battery life score</td>
<td>Climate Change Information Request ICT3.4, 3.5</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GRI G4 Aspect: Energy (EN7)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Additional Source(s): SPEC Power SPECpower_ssj2008, SPEC CPU2006 v1.2, MobileMark® 2014 v1.5</td>
</tr>
</tbody>
</table>
## Table 3j: Technology & Communications

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Environmental Footprint of Hardware Infrastructure</td>
<td>Total energy consumed, percentage grid electricity, percentage renewable energy</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.2, CC11.3, CC3.1d Climate Change Reporting Framework 4.31.f GRI G4 Aspect: Energy (EN3)</td>
</tr>
<tr>
<td></td>
<td>Total water withdrawn, percentage recycled, percentage in regions with High or Extremely High Baseline Water Stress</td>
<td>Quantitative</td>
<td>Cubic meters (m^3), Percentage (%)</td>
<td>CDP Water Information Request W1.2a, 1.2b, 1.2c CDSB Framework REQ-04 Sources of environmental impacts GRI G4 Aspect: Water (EN8, EN9, and EN10) WBCSD Global Water Tool (GWT) CEO Water Mandate – Section 3 Company Water Profile Additional Source(s): WRI Aqueduct (provides definitions of water stress); Alliance for Water Stewardship Standard Version 1.0</td>
</tr>
<tr>
<td></td>
<td>Description of the integration of environmental considerations to strategic planning for data center needs</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request ICT1.8, 1.11 CDSB Framework REQ-01 Management’s environmental policies, strategy and targets GRI G4 Aspect: Economic Performance (EC2) Additional Source(s): The Green Grid – “PUE: A Comprehensive Examination of the Metric”</td>
</tr>
<tr>
<td>Managing Systemic Risks from Technology Disruptions</td>
<td>Number of (1) performance issues and (2) service disruptions; total customer downtime</td>
<td>Quantitative</td>
<td>Number (#), Days</td>
<td>n/a</td>
</tr>
<tr>
<td></td>
<td>Note—Disclosure shall include a description of each significant performance issue or service disruption and any corrective actions taken to prevent future disruptions</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC5 CDSB Framework REQ-02 Risks and opportunities, CDSB Climate Change Reporting Framework 4.9 GRI G4 Aspect: Economic Performance (G4-EC2)</td>
</tr>
<tr>
<td></td>
<td>Discussion of business continuity risks related to disruptions of operations</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC5 CDSB Framework REQ-02 Risks and opportunities, CDSB Climate Change Reporting Framework 4.9 GRI G4 Aspect: Economic Performance (G4-EC2)</td>
</tr>
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</table>
## Table 3k: Transportation

### Automobiles

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fuel Economy &amp; Use-Phase Emissions</td>
<td>Sales-weighted average passenger fleet fuel economy, consumption, or emissions, by region</td>
<td>Quantitative</td>
<td>Mpg, L/km, gCO₂/km, km/L</td>
<td>CDP Climate Change Information Request AU2.3a, CDSB Framework REQ-02 Risks and opportunities</td>
</tr>
<tr>
<td></td>
<td>Number of (1) zero emission vehicles (ZEV) sold, (2) hybrid vehicles sold, and (3) plug-in hybrid vehicles sold</td>
<td>Quantitative</td>
<td>Vehicle units sold</td>
<td>CDP Climate Change Information Request AU1.3a-c, CC3.2 Additional Source(s): California Air Resources Board Low Emissions Vehicle Program</td>
</tr>
</tbody>
</table>

### Auto Parts

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment/ Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Lifecycle Management</td>
<td>Total addressable market and share of market for products aimed at improved fuel efficiency and/or reduced emissions</td>
<td>Quantitative</td>
<td>U.S. Dollars ($), Percentage (%)</td>
<td>CDP Climate Change Information Request AU3.1gi-qi, CC3.2 CDSB Framework REQ-02 Risks and opportunities Climate Change Reporting Framework 4.10 GRI G4 Aspect: Energy (EN7)</td>
</tr>
<tr>
<td></td>
<td>Total energy consumed, percentage grid electricity, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules (GJ), Percentage (%)</td>
<td>CDP Climate Change Information Request CC11., CC3.1d GRI G4Aspect: Energy (EN3)</td>
</tr>
</tbody>
</table>

### Car Rental & Leasing

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fleet Fuel Economy &amp; Utilization</td>
<td>Weighted average rental fleet fuel economy</td>
<td>Quantitative</td>
<td>Miles per gallon (mpg), gCO₂/km</td>
<td>Additional Source(s): CAFE Fuel Economy standard; E.U. emissions performance standards</td>
</tr>
<tr>
<td></td>
<td>Fleet utilization rate</td>
<td>Quantitative</td>
<td>Rate</td>
<td>SASB Metric</td>
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</table>
**Table 3k: Transportation**

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Environmental Footprint of Fuel Use</td>
<td>Gross global Scope 1 emissions</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy, CDSB Framework REQ-04 Sources of environmental impacts, Climate Change Reporting Framework 4.19.1, 4.29, GRI G4 Aspect: Emissions (EN15) Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
</tr>
<tr>
<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05 Performance and comparative analysis; Climate Change Reporting Framework 4.12 GRI G4 Aspect: Emissions (EN19) SEC Guidance Regarding Disclosure on Climate Change</td>
<td></td>
</tr>
<tr>
<td>Total fuel consumed, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.3, CC3.1d Climate Change Reporting Framework 4.31.f GRI G4 Aspect: Energy (EN3)</td>
<td></td>
</tr>
<tr>
<td>Notional amount of fuel hedged, by maturity date</td>
<td>Quantitative</td>
<td>Millions of gallons, Year</td>
<td>FAS 133 – Accounting for Derivative Instruments and Hedging Activities (FAS 133)</td>
<td></td>
</tr>
</tbody>
</table>

**Air Freight & Logistics**

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
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<th>Unit of Measure</th>
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<tr>
<td>Environmental Footprint of Fuel Use</td>
<td>Gross global Scope 1 emissions</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy, CDSB Framework Req-04 Sources of environmental impacts, Climate Change Reporting Framework 4.19.1, 4.29 GRI G4 Aspect: Emissions (EN15) Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)</td>
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<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05 Performance and comparative analysis; Climate Change Reporting Framework 4.12 GRI G4 Aspect: Emissions (EN19) SEC Guidance Regarding Disclosure on Climate Change</td>
<td></td>
</tr>
<tr>
<td>Total fuel consumed, percentage renewable for (1) road transport and (2) air transport</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.3, CC3.1d Climate Change Reporting Framework 4.31.f GRI G4 Aspect: Energy (EN3)</td>
<td></td>
</tr>
</tbody>
</table>

**Physical Effects**, **Transition to a Low-Carbon, Resilient Economy**, **Climate Regulation**
Table 3k: Transportation

### Air Freight & Logistics (cont.)

<table>
<thead>
<tr>
<th>Topic and Climate Risk</th>
<th>Metric</th>
<th>Category</th>
<th>Unit of Measure</th>
<th>Alignment / Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supply Chain Management</td>
<td>Complete greenhouse gas footprint across transport modes</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e per ton-kilometer</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy, CDSB Framework REQ-04 Sources of environmental impacts, Climate Change Reporting Framework 4.19.1, 4.29, GRI G4 Aspect: Emissions (EN15, EN17)</td>
</tr>
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Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)

### Marine Transportation

<table>
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<tr>
<th>Topic and Climate Risk</th>
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<tbody>
<tr>
<td>Environmental Footprint of Fuel Use</td>
<td>Gross global Scope 1 emissions</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy, CDSB Framework REQ-04 Sources of environmental impacts, Climate Change Reporting Framework 4.19.1, 4.29, GRI G4 Aspect: Emissions (EN15)</td>
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</table>

Additional Source(s): WRI/WBCSD Greenhouse Gas Protocol (definitions and calculation methodology)

| |
| Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets | Discussion and Analysis | n/a | CDP Climate Change Information Request CC3.1d, Targets and Initiatives, CDSB Framework REQ-01 Management’s environmental policies, strategy and targets, REQ-05 Performance and comparative analysis, Climate Change Reporting Framework 4.12, GRI G4 Aspect: Emissions (EN19), SEC Guidance Regarding Disclosure on Climate Change |
| Total energy consumed, percentage from heavy fuel oil, percentage from renewables | Quantitative | Gigajoules, Percentage (%) | CDP Climate Change Information Request CC11.3, CC3.1d, Climate Change Reporting Framework 4.31.f, GRI G4 Aspect: Energy (EN3) |

| Energy Efficiency Design Index (EEDI) for new ships | Quantitative | Grams of CO₂ per ton-nautical mile | n/a | GRI G4 Aspect: Energy (EN3) |
### Table 3k: Transportation

#### Road Transportation

<table>
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<tr>
<th>Topic and Climate Risk</th>
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<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy</td>
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<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
</tr>
<tr>
<td></td>
<td>Total fuel consumed, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.3, CC3.1d</td>
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</table>

#### Rail Transportation

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<td>Gross global Scope 1 emissions</td>
<td>Quantitative</td>
<td>Metric tons CO₂-e</td>
<td>CDP Climate Change Information Request CC8.2 Emissions Data, CC8.5 Data Accuracy</td>
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<tr>
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<td>Description of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets</td>
<td>Discussion and Analysis</td>
<td>n/a</td>
<td>CDP Climate Change Information Request CC3. Targets and Initiatives</td>
</tr>
<tr>
<td></td>
<td>Total fuel consumed, percentage renewable</td>
<td>Quantitative</td>
<td>Gigajoules, Percentage (%)</td>
<td>CDP Climate Change Information Request CC11.3, CC3.1d</td>
</tr>
</tbody>
</table>
CURRENT STATE OF CLIMATE RISK DISCLOSURE

Despite the SEC’s 2010 publication of guidance for doing so, companies have found it challenging to effectively disclose information on climate risk. During the four fiscal years after the guidance was issued, an analysis found that “the state of corporate climate reporting … has improved—at best—marginally. Still, the vast majority of financial reporting on climate change does not meet SEC requirements.” It continued:

Most companies are not discussing company specific material information and are not quantifying risks or past impacts. Most are briefly discussing climate change using boilerplate language of minimal utility to investors, providing few materials details about climate risks and opportunities facing them.

Indeed, more recent analysis by SASB shows that not much has changed. The results of this analysis, presented here, show that 40 percent of disclosure on climate risk is boilerplate and that in 27 percent of cases there is no climate risk disclosure at all. Without meaningful disclosure on climate risk, investors are unable to understand the trajectory of a company’s performance or how that performance compares to that of peer companies, and, thus, the market is unable to efficiently price the impacts of climate risk.

It’s important to note that even in industries with generally higher-quality disclosure (e.g., metrics), significant variability still exists, creating challenges for investors. For example, even when two industry peers disclose quantitative information regarding a material climate-related topic, they may use different metrics and/or calculation methods, hindering comparability. Consider the varied usefulness of the following instances of water management disclosure made by two companies in the Alcoholic Beverages industry, one using boilerplate and the later using metrics:

“Climate change and water availability may negatively affect our business and financial results. … Clean water is a limited resource in many parts of the world and climate change may increase water scarcity and cause a deterioration of water quantity in areas where we maintain brewing operations. The competition for water among domestic, agricultural and manufacturing users is increasing in some of our brewing communities. … The above risk, if realized, could result in a material adverse effect on our business and financial results.”

Molson Coors, Form 10-K filed 12-Feb-15

“Overall this year, Diageo has delivered improved performance across all water and other environmental target areas versus the prior year, and progressed towards meeting 2015 goals. We reduced absolute water use by 9% or 2,268,000 cubic metres while water efficiency improved by 2.4% compared to the prior year. In water-stressed locations, we have reduced water wasted by 12%, an important contribution towards our target of a 50% reduction versus the company’s 2007 baseline.”

Diageo, Form 20-F filed 12-Aug-14

The sample disclosures included with the following charts (Table 4) are intended to illustrate the range of this variability within each industry and across a variety of topics.

METHODOLOGY

As part of its standards development process, SASB analyzed the state of disclosure in annual SEC filings of the likely material sustainability topics that are part of each provisional SASB standard, including the climate-related topics presented in Table 3 above. The analysis focused on identifying disclosure practices by the top 10 companies (by revenue) in each industry on their most recent Form 10-K or 20-F, and classifying such disclosures based on the categories presented below:

- **No Disclosure**: The company does not provide disclosure that is relevant to the topic under analysis.

- **Boilerplate**: The company provides disclosure using generic language which can be applicable to most, if not all, issuers in the industry. Such disclosure has not been sufficiently tailored to reflect the company’s specific and unique circumstances, including, but not limited to, its past performance, future targets and individual risk/opportunity management strategies. The disclosure, thus, does not provide the reader with sufficient and significant information.

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39 SEC, Commission Guidance Regarding Disclosure Related to Climate Change (February 2010).


41 SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICs industry (maximum of 10 companies per industry).
that would allow for differentiation between the company and most, if not all, of its other peers.

- **Company-tailored Narrative:** The company provides disclosure using specific language which can only be understood in the context of the issuer. Such disclosure has been sufficiently tailored to reflect the company’s specific and unique circumstances, including, but not limited to, its past performance, future targets and individual risk/opportunity management strategies. The disclosure, thus, provides the reader with sufficient and significant information that allows for the differentiation between the company and most, if not all, of its other peers; if analyzed outside the context of the company such disclosure would not be applicable to other issuers. However, such disclosure may not provide information allowing for quantitative comparisons between companies. This category takes into account qualitative disclosures included in SASB’s Provisional Standards.

- **Metrics:** The company provides disclosure using quantitative performance indicators which, by their nature, can only be understood in the context of the issuer. This excludes non-performance figures, such as a company’s goals and/or targets (see “Company-Tailored Narrative”). This category takes into account quantitative metrics included in SASB’s Provisional Standards.

### FINDINGS

The charts that follow show the results of this analysis, as it relates only to the climate-related topics presented in this document. Actual disclosure examples by companies in each sector are also included for a handful of topics. This information highlights the need for sustainability standards that would allow for the use and reporting of the same performance metrics in a way that help investors to assess exposure to climate risks in a similar way between companies and over time. The following are key takeaways from these charts:

- SASB analyzed the climate risk disclosure practices of 637 companies across 72 industries and classified almost 1,500 disclosures according to the categories presented above. While 73 percent of disclosures acknowledged the risks posed by climate change, most of this disclosure is provided in the form of boilerplate language. Moreover, in 27 percent of cases, companies do not provide any relevant disclosure on such risks.

- Disclosures of risks related to physical effects are predominately boilerplate across all sectors, perhaps due to the uncertainty of the probability, magnitude, and timing of the physical impacts of climate risk, a lack of sophisticated modeling, and/or a lack of local and regionally specific risk assessments for companies (which would be necessary to fully understand many physical effects). Food and beverage industries—which are part of the Consumption I sector—along with industries in the Services and Infrastructure sectors, have higher levels of disclosure relative to other sectors.

- Despite being the most prevalent, risks related to the transition to a low-carbon, resilient economy have the least disclosure, with almost 30 percent of entries tagged as “No Disclosure.” This is particularly true in non-industrial sectors, such as Financials, Health Care, and Technology & Communications, which have many indirect risks and opportunities they may not be accustomed to assessing and disclosing. At the other end of the spectrum, the Non-Renewable Resources and Renewable Resources & Alternative Energy sectors, along with industries in the Infrastructure and Transportation sectors, use more metrics in disclosing transition risks.

- Disclosures of risks related to climate regulation are the most common of the three factors, with only 16 percent of filings analyzed marked as “No Disclosure.” However, as was the case with physical risks, the bulk of this disclosure is provided in the form of boilerplate language. Heavily regulated sectors, such as the Non-Renewable Resources and Renewable Resources & Alternative Energy sectors, provide relatively higher levels of disclosure.
### Table 4a. All Climate Risk Categories

#### State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Risk Factor</th>
<th>No Disclosure</th>
<th>Boilerplate</th>
<th>Company-Tailored Narrative</th>
<th>Metrics</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Sectors</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Climate Regulation</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Transition to a Low-Carbon, Resilient Economy</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Physical Effects</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).

### Table 4b. Physical Effects

#### Sector-level Disclosure Quality on Climate-Risk: Physical Effects

<table>
<thead>
<tr>
<th>Sector</th>
<th>No Disclosure</th>
<th>Boilerplate</th>
<th>Company-Tailored Narrative</th>
<th>Metrics</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health Care</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Financials</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Technology &amp; Communications</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Non-Renewable Resources</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Services</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Resource Transformation</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Consumption I</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Consumption II</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Renewable Resources &amp; Alternative Energy</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Infrastructure</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).
Table 4c. Transition to a Low-Carbon, Resilient Economy

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).
Table 4d. Climate Regulation

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).
Table 4e. Health Care

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Health Care</th>
<th>Medical Equipment &amp; Supplies</th>
<th>Health Care Delivery</th>
<th>Health Care Distributors</th>
<th>Managed Care</th>
</tr>
</thead>
<tbody>
<tr>
<td>Biotechnology</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pharmaceuticals</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health Care</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**BOILERPLATE**

Industry: Health Care Delivery
Topic: Climate Change impacts on human health and infrastructure
Climate Risk Category: Physical Effects and Transition to a Low-Carbon, Resilient Economy

Excerpt:
"Climate change could have a potential economic impact on us, and climate change mitigation programs and regulations could increase our costs. In addition, climate change may increase the frequency or intensity of natural disasters. As such, we cannot assure you that climate change will not adversely impact our business, financial position, results of operations, and liquidity."

**COMPANY-TAILORED NARRATIVE**

Industry: Medical Equipment & Supplies
Topic: Energy, water and waste efficiency
Climate Risk Category: Physical Effects and Transition to a Low-Carbon, Resilient Economy

Excerpt:
"We believe that sound environmental, health and safety performance contributes to our competitive strength while benefiting our customers, stockholders and employees. We are focused on continuous improvement in these areas by reducing pollution, the depletion of natural resources, and our overall environmental footprint. Specifically, we are working to optimize energy and resource usage, ultimately reducing greenhouse gas emissions and waste. We are certified to the FTSE4Good Corporate Social Responsibility Index, managed by The Financial Times and the London Stock Exchange, which measures the performance of companies that meet globally recognized standards of corporate responsibility."

**METRICS**

Industry: Medical Equipment & Supplies
Topic: Product Design & Lifecycle Management
Climate Risk Category: Transition to a Low-Carbon, Resilient Economy

Excerpt:
"Healthcare investments in Green Innovation in 2015 amounted to EUR 121 million… In 2015, Healthcare expanded the Green Product portfolio with 11 new products and redesigned various current Green Products with environmental improvements… Sales from Green Products… increased to EUR 13.0 billion in 2015, or 54% of sales (52% in 2014), thereby reaching a record level for Philips."

Note: The analysis for the Medical Equipment & Supplies industry does not include examples for the “Manufacturing and Supply Chain Quality Management” topic

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICs industry (maximum of 10 companies).
Table 4f. Financials

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

Industry: Insurance
Topic: Environmental Risk Exposure + Integration of Environmental, Social, and Governance Risk Factors in Investment Management
Climate Risk Category: Physical Effects + Transition to a Low-Carbon, Resilient Economy

Excerpt:
"The occurrence of natural disasters… could adversely affect our operations, results of operations or financial condition, including in the following respects:… Climate change may increase the frequency and severity of weather related disasters. In addition, climate change regulation may affect the prospects of companies and other entities whose securities we hold and other counterparties, including reinsurers, and affect the value of investments, including real estate investments we hold or manage for others. We cannot predict the long-term impacts on us from climate change or related regulation."

PRUDENTIAL FINANCIAL INC.
FORM 10-K FOR FY ENDING 31/DEC/15

Industry: Commercial Banks
Topic: Integration of environmental, social and governance risk factors in credit risk analysis
Climate Risk Category: Transition to a Low-Carbon, Resilient Economy

Excerpt:
"The Group’s approach to environmental credit risk management addresses risk under three categories, namely Direct Risk and Indirect Risk… and Reputation Risk… Indirect Risk can arise when environmental issues may impact the creditworthiness of the borrower… The bank has developed a series of environmental risk briefing notes, covering ten broad industry headings ranging from Agriculture and Fisheries to Oil and Gas, from Mining and Metals to Utilities and Waste Management. These briefing notes are available to colleagues in business development and credit risk functions across the organisation, outlining the nature of environmental and social risks of which to be aware, as well as the factors which mitigate those risks."

BARCLAYS PLC
FORM 20-F FOR FY ENDING 31/DEC/15

Industry: Asset Management & Custody Activities
Topic: Integration of environmental, social and governance risk factors in investment management and advisory
Climate Risk Category: Transition to a Low-Carbon, Resilient Economy

Excerpt:
"Our clients increasingly care about societal issues and want financial advice as well as the right products in order to use their resources to address them. Many of our clients look to us for support in this regard. As a global firm and the world’s largest wealth manager, we are well placed to provide it. We have, in fact, made it our goal to include sustainable performance in every client conversation… As of 31 December 2015, sustainable investments increased to CHF 934 billion from CHF 577 billion at the end of 2014, representing 35% of our total invested assets compared with 21% in 2014… In 2015, in support of international efforts to enable a transition to a low-carbon world, we strengthened our ESR standards related to coal. We only support transactions of companies operating coal-fired power plants if they have a strategy to reduce coal exposure or adhere to the strict greenhouse gas emission standards recommended by leading international agencies."

UBS GROUP AG
FORM 20-F FOR FY ENDING 31/DEC/15

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).
Table 4g. Technology & Communications

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Industry &amp; Communications</th>
<th>Technology &amp; Communications</th>
<th>State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hardware</td>
<td>0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%</td>
<td></td>
</tr>
<tr>
<td>EMS &amp; ODM</td>
<td>No Disclosure</td>
<td>Boilerplate</td>
</tr>
<tr>
<td>Semiconductors</td>
<td>No Disclosure</td>
<td>Boilerplate</td>
</tr>
<tr>
<td>Software &amp; IT Services</td>
<td>No Disclosure</td>
<td>Boilerplate</td>
</tr>
<tr>
<td>Internet &amp; Media Services</td>
<td>No Disclosure</td>
<td>Boilerplate</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>No Disclosure</td>
<td>Boilerplate</td>
</tr>
</tbody>
</table>

BOILERPLATE

Industry: Telecommunications
Topic: Environmental Footprint of Operations
Climate Risk Category: Transition to a Low-Carbon, Resilient Economy

Excerpt:
"Increased public focus on a variety of issues related to our operations, such as privacy issues, government requests or orders for customer data, and potential global climate changes, have led to proposals at state, federal and foreign government levels to change or increase regulation on our operations. Should customers decide that our competitors operate in a more customer-friendly environment, we could be materially adversely affected."

AT&T INC.
FORM 10-K FOR FY ENDING 31/DEC/15

COMPANY-TAILORED NARRATIVE

Industry: Semiconductors
Topic: Energy Management in Manufacturing
Climate Risk Category: Transition to a Low-Carbon, Resilient Economy

Excerpt:
"We seek to reduce our global greenhouse gas emissions by investing in energy conservation projects in our factories and working with suppliers to improve energy efficiency. We recognize that climate change may cause general economic risk... We see a potential for higher energy costs driven by climate change regulations... We have been purchasing renewable energy at some of our major sites for several years. We purchase renewable energy certificates under a multi-year contract. This purchase has placed Intel at the top of the U.S. Environmental Protection Agency Green Power Partnership rankings for the past eight years and is intended to help stimulate the market for green power, leading to additional generating capacity and, ultimately, lower costs."

INTEL CORPORATION
FORM 10-K FOR FY ENDING 26/DEC/15

METRICS

Industry: Software & IT Services
Topic: Environmental Footprint of Hardware Infrastructure
Climate Risk Category: Physical Effects and Transition to a Low-Carbon, Resilient Economy

Excerpt:
"Optimizing Efficiency in our Data Centers
Data centers are at the heart of how SAP provides solutions to our customers and represents a significant part of our total greenhouse gas emissions. At the same time, with our energy consumption rising as more of our business moves to the cloud, data centers have become a primary focus of our carbon reduction efforts and the adoption of our technology innovations and solutions towards our customers. We continue to drive efficiency and innovation around buildings, data center operations, and infrastructure... Our total data center electricity consumption at both our internal and external sites increased from 179 in 2014 to 249 GWh in 2015. In recognition of the exemplary actions SAP has taken to improve our data centers, we were awarded the European Datacentre Sustainability Award in 2015."

SAP SE
FORM 20-F FOR FY ENDING 31/DEC/15

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICs industry (maximum of 10 companies).
Table 4h. Non-Renewable Resources

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Industry &amp; Topic</th>
<th>Climate Risk Category</th>
<th>Excerpt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oil &amp; Gas – Exploration &amp; Production</td>
<td>Climate Regulation</td>
<td>Regulatory response to climate change, restrictions, caps, taxes, or other controls on emissions of greenhouse gases, including on emissions from the combustion of carbon-based fuels, could significantly increase our operating costs. Restrictions on emissions could also affect our customers. A number of governments or governmental bodies have introduced or are contemplating regulatory changes in response to the potential impacts of climate change. These regulatory initiatives will be either voluntary or mandatory and may impact our operations directly or through our suppliers or customers.</td>
</tr>
<tr>
<td>Oil &amp; Gas – Midstream</td>
<td>Climate Regulation</td>
<td>International accords and underlying regional and national regulations covering greenhouse gas emissions continue to evolve with uncertain timing and outcome, making it difficult to predict their business impact. For many years, the Corporation has taken into account policies established to reduce energy-related greenhouse gas emissions in its long-term Outlook for Energy, which is used as a foundation for assessing the business environment and business strategies and investments. The climate accord reached at the recent Conference of the Parties (COP 21) in Paris set many new goals, and while many related policies are still emerging, the Outlook for Energy continues to anticipate that such policies will increase the cost of carbon dioxide emissions over time. For purposes of the Outlook for Energy, we continue to assume that governments will enact policies that impose rising costs on energy-related CO2 emissions, which we assume will reach an implied cost in OECD nations of about $80 per tonne in 2040.</td>
</tr>
<tr>
<td>Oil &amp; Gas – Refining &amp; Marketing</td>
<td>Climate Regulation</td>
<td>Rising climate change concerns have led and could lead to additional legal and/or regulatory measures which could result in project delays or cancellations, a decrease in demand for fossil fuels and additional compliance obligations, and therefore could adversely impact our costs and/or revenue… Our direct GHG emissions decreased from 76 million tonnes of CO2 equivalent in 2014 to 72 million in 2015. The level of flaring in our Upstream businesses fell by 8% in 2015 compared with 2014, despite an increase in flaring levels in Malaysia in line with increased oil production in 2015.</td>
</tr>
<tr>
<td>Oil &amp; Gas – Services</td>
<td>Climate Regulation</td>
<td></td>
</tr>
<tr>
<td>Coal Operations</td>
<td>Climate Regulation</td>
<td></td>
</tr>
<tr>
<td>Metals &amp; Mining</td>
<td>Climate Regulation</td>
<td></td>
</tr>
<tr>
<td>Iron &amp; Steel Producers</td>
<td>Climate Regulation</td>
<td></td>
</tr>
<tr>
<td>Construction Materials</td>
<td>Climate Regulation</td>
<td></td>
</tr>
</tbody>
</table>

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICs industry (maximum of 10 companies).
### Table 4i. Transportation

#### State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Industry</th>
<th>Topic: Environmental Footprint of Fuel Use</th>
<th>Climate Risk Category: Transition to a Low-Carbon, Resilient Economy and Climate Regulation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportations</td>
<td>Excerpt:</td>
<td>Excerpt:</td>
</tr>
</tbody>
</table>
| Automobiles                                   | "Changing fuel costs and interruptions of fuel supplies may have an impact on our net revenue margins. In our truckload transportation business, which is the largest source of our net revenues, fluctuating fuel prices may result in decreased net revenue margin. While our different pricing arrangements with customers and contracted carriers make it very difficult to measure the precise impact, we believe that fuel costs essentially act as a pass-through cost to our truckload business. In times of fluctuating fuel prices, our net revenue margin may also fluctuate."
| Auto Parts                                    | Industry: Road Transportation              | "We continue to employ measures to improve our fuel mpg, including (i) limiting truck engine idle time, (ii) optimizing the speed, weight and specifications of our equipment and (iii) implementing mpg-enhancing equipment changes to our fleet including new trucks with EPA 2010 compliant engines, more aerodynamic truck features, idle reduction systems, trailer tire inflation systems, trailer skirts and automated manual transmissions to reduce our fuel gallons purchased pollution and improve fuel economy… Although our fuel management programs require significant capital investment and research and development, we intend to continue these and other environmentally conscious initiatives, including our active participation as an EPA SmartWay Transport Partner."
| Car Rental & Leasing                          | Industry: Airlines                         | "Our business and financial results are highly affected by the price and, potentially, the availability of aircraft fuel. The cost of aircraft fuel is volatile and outside of our control, and it can have a significant and immediate impact on our operating results… We believe that operating fuel-efficient aircraft is the best hedge against high fuel prices. Alaska operates an all-Boeing 737 fleet and Horizon operates an all-Bombardier Q400 turboprop fleet. Air Group’s fuel-efficiency rate expressed in available seat miles flown per gallon (ASMs/g) improved from 74.4 ASMs/g in 2011 to 78.6 ASMs/g in 2015. These improvements have not only reduced our fuel consumption rate, but also the amount of greenhouse gases and other pollutants that our operations emit."
| Airlines                                      |                                            |                                                                                          |
| Air Freight & Logistics                       |                                            |                                                                                          |
| Marine Transportation                         |                                            |                                                                                          |
| Rail Transportation                            |                                            |                                                                                          |
| Road Transportation                            |                                            |                                                                                          |

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICs industry (maximum of 10 companies).
Table 4j. Services

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Industry</th>
<th>Topic: Energy &amp; Water Management</th>
<th>Climate Risk Category: Physical Effects and Transition to a Low-Carbon, Resilient Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hotels &amp; Lodging</td>
<td>Excerpt:</td>
<td>&quot;Our restaurants’ operating margins are also affected by fluctuations in the price of utilities such as electricity and natural gas, whether as a result of inflation or otherwise, on which the restaurants depend for their energy supply. In addition, interruptions to the availability of gas, electric, water or other utilities, whether due to aging infrastructure, weather conditions, fire, animal damage, trees, digging accidents or other reasons largely out of our control, may adversely affect our operations. Our inability to anticipate and respond effectively to an adverse change in any of these factors could have a significant adverse effect on our sales and results of operations.&quot;</td>
</tr>
<tr>
<td>Casinos &amp; Gaming</td>
<td>Excerpt:</td>
<td>&quot;We recognize our responsibility to reduce waste as well as water and energy consumption in our hotels and corporate offices… We were the first major hotel chain to calculate our carbon footprint and launch a plan to improve energy efficiency, conserve water, and support globally significant projects that reduce deforestation. We use Energy and Environmental Action (EEAP) plans, our best-practice auditing tool, to help our properties achieve energy and water reduction goals. Working in partnership with USGBC LEED certification, Marriott is empowering our hotel development partners to build sustainable hotels. We developed the first LEED Volume Program (LVP) for the hospitality industry to provide a streamlined path to certification through a pre-certified hotel prototype. The LEED Volume Program can save our owners 25 percent in energy and water consumption for the life of their buildings and should recover their initial investment in two to six years…”</td>
</tr>
<tr>
<td>Restaurants</td>
<td>Excerpt:</td>
<td>&quot;We take steps to manage our environmental impact in a responsible way. By delivering more environmentally sustainable hotels, we can drive cost efficiencies for owners as well as meet the expectations of all our stakeholders. We achieve this objective through our core environmental initiative: the IHG Green Engage system…”</td>
</tr>
<tr>
<td>Leisure Facilities</td>
<td>Excerpt:</td>
<td>&quot;…&quot;</td>
</tr>
<tr>
<td>Cruise Lines</td>
<td>Excerpt:</td>
<td>&quot;…&quot;</td>
</tr>
<tr>
<td>Cable &amp; Satellite</td>
<td>Excerpt:</td>
<td>&quot;…&quot;</td>
</tr>
</tbody>
</table>

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICs industry (maximum of 10 companies).
Table 4k. Resource Transformation

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Industry</th>
<th>Topic</th>
<th>Climate Risk Category</th>
<th>Excerpt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerospace &amp; Defense</td>
<td>Energy Management</td>
<td>Transition to a Low-Carbon, Resilient Economy</td>
<td>Compliance with Environmental and Other Government Regulations... We could be affected by future laws or regulations imposed in response to concerns over climate change. Changes in climate change concerns, or in the regulation of such concerns, including greenhouse gas emissions, could subject us to additional costs and restrictions, including compliance costs and increased energy and raw materials costs.</td>
</tr>
<tr>
<td>Chemicals</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Aerospace &amp; Defense</td>
<td>Fuel Economy &amp; Emissions in Use-phase</td>
<td>Transition to a Low-Carbon, Resilient Economy, and Climate Regulation</td>
<td>“We received certification from the EPA that we met both the EPA 2013 and 2014 greenhouse gas (GHG) regulations and rules. The EPA 2013 regulations add the requirement of On-Board Diagnostics, which were introduced on the ISX15 in 2010, across the full on-highway product line in 2013... The new GHG and fuel-efficiency regulations were required for all heavy-duty diesel and natural gas engines beginning in January 2014. Our GHG certification was the first engine certificate issued by the EPA and uses the same proven base engine with the XPI fuel system; Variable Geometry Turbocharger (VGTTM), Cummins Aftertreatment System with DPF and SCR technology.”</td>
</tr>
<tr>
<td>Electrical &amp; Electronic Equipment</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Industrial Machinery &amp; Goods</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Containers &amp; Packaging</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).
### Table 4l. Consumption I

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Industry: Non-Alcoholic Beverages</th>
<th>Topic: Water Management</th>
<th>Climate Risk Category: Physical Effects, and Transition to a Low-Carbon, Resilient Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excerpt: &quot;As demand for water access continues to increase around the world, we may be subject to decreased availability of water, deteriorated quality of water or less favorable pricing for water, which could adversely impact our manufacturing and distribution operations. The effects of climate change may also exacerbate challenges regarding the availability and quality of water... The increasing concern over climate change may result in new or increased regional, federal and/or global legal and regulatory requirements... to limit or impose additional costs on commercial water use due to local water scarcity concerns. In the event that such regulation is more stringent than current regulatory obligations or the measures that we are currently undertaking to monitor and improve our... water conservation, we may experience disruptions in, or significant increases in our costs of, operation and delivery and we may be required to make additional investments in facilities and equipment.&quot;</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**PEPSICO INC.**  
*FORM 10-K FOR FY ENDING 26/DEC/15*

<table>
<thead>
<tr>
<th>Industry: Alcoholic Beverages</th>
<th>Topic: Water Management</th>
<th>Climate Risk Category: Physical Effects, and Transition to a Low-Carbon, Resilient Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excerpt: &quot;Water is a main ingredient in substantially all of our products, is vital to the production of the agricultural ingredients on which our business relies and is needed in our manufacturing process. It also is critical to the prosperity of the communities we serve... We are working with our global partners to develop and implement sustainability-related water projects that address local needs. We are encouraging improved water efficiency and conservation efforts throughout our system. Through these integrated programs, we believe that our Company is in an excellent position to leverage the water-related knowledge we have developed in the communities we serve — through source water availability assessments and planning, water resource management, water treatment, wastewater treatment systems and models for working with communities and partners in addressing water and sanitation needs.&quot;</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**THE COCA COLA COMPANY**  
*FORM 10-K FOR FY ENDING 31/DEC/15*

<table>
<thead>
<tr>
<th>Industry: Alcoholic Beverages</th>
<th>Topic: Water Management</th>
<th>Climate Risk Category: Physical Effects, and Transition to a Low-Carbon, Resilient Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excerpt: &quot;We and our stakeholders recognise that water stewardship is one of the most material aspects of our environmental strategy. The Diageo Water Blueprint, launched in April 2015, defines our strategic approach to water stewardship... We have expanded our strategy to encompass the company’s broader global supply chain, which will enable us to better understand and manage Diageo’s total impact on water, while focusing on water-stressed areas... This year we improved water use efficiency by 10.4% and reduced absolute water withdrawals by 2,876,000 cubic metres. In water-stressed locations, we have reduced water wasted by 33.4%.”</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**DIAGEO PLC**  
*FORM 20-F FOR FY ENDING 30/JUN/15*

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).
Table 4m. Consumption II

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Industry</th>
<th>Topic</th>
<th>Climate Risk Category</th>
<th>Excerpt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Food Retailers &amp; Distributors</td>
<td>Management of Environmental &amp; Social Impacts in the Supply Chain</td>
<td>Transition to a Low-Carbon, Resilient Economy and Physical Effects</td>
<td>“Conditions beyond our control can interrupt our supplies and increase our product costs… These conditions include work slowdowns, work interruptions, strikes or other job actions by employees of suppliers, short-term weather conditions or more prolonged climate change, crop and other agricultural conditions, water shortages, animal disease outbreaks, transportation interruptions, unavailability of fuel or increases in fuel costs, product recalls, competitive demands and natural disasters or other catastrophic events (including, but not limited to food-borne illnesses).”</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Industry</th>
<th>Topic</th>
<th>Climate Risk Category</th>
<th>Excerpt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Multiline &amp; Specialty Retailers &amp; Distributors</td>
<td>Energy Management in Retail &amp; Distribution</td>
<td>Transition to a Low-Carbon, Resilient Economy</td>
<td>“To further reduce our carbon footprint, we incorporate energy-efficient technologies and architectural systems into new stores and retrofits of existing stores, such as energy-efficient lighting, white membrane cool roofs, and HVAC units that meet or exceed ENERGY STAR qualifications… We strive to deliver products to our stores in a fuel-efficient and an environmentally responsible manner through participation in the SmartWay® Transport Partnership, an innovative program launched by the EPA in 2004 that promotes cleaner, more fuel-efficient transportation options. Lowe’s received a 2015 SmartWay Excellence Award from the EPA, our seventh consecutive SmartWay honor, for our commitment to environmental excellence in freight management operations and reduction of carbon dioxide emissions and other harmful pollutants…”</td>
</tr>
</tbody>
</table>

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).
Table 4n. Renewable Resources & Alternative Energy

State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors

<table>
<thead>
<tr>
<th>Renewable Resources &amp; Alternative Energy</th>
<th>No Disclosure</th>
<th>Boilerplate</th>
<th>Company-Tailored Narrative</th>
<th>Metrics</th>
</tr>
</thead>
<tbody>
<tr>
<td>Biofuels</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Solar Energy</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wind Energy</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fuel Cells &amp; Industrial Batteries</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Forestry &amp; Logging</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pulp &amp; Paper Products</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICS industry (maximum of 10 companies).

Table 4n.

<table>
<thead>
<tr>
<th>Industry: Forestry &amp; Logging</th>
<th>Topic: Climate Change Adaptation</th>
<th>Climate Risk Category: Physical Effects, Transition to a Low-Carbon, Resilient Economy, and Climate Regulation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excerpt:</td>
<td>&quot;Our primary assets are our timberlands. Weather conditions, timber growth cycles, access limitations, and availability of contract loggers and haulers, may restrict our ability to harvest our timberlands. Other factors that may restrict our timber harvest include damage to our standing timber by fire or by insect infestation, disease, prolonged drought, flooding, severe weather and other natural disasters. Changes in global climate conditions could intensify one or more of these factors. Although damage from such causes usually is localized and affects only a limited percentage of standing timber, there can be no assurance that any damage affecting our timberlands will in fact be limited. As is common in the forest products industry, we do not maintain insurance coverage for damage to our timberlands.&quot;</td>
<td></td>
</tr>
</tbody>
</table>

WEYERHAUSER COMPANY
FORM 10-K FOR FY ENDING 31/DEC/15

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Table 4n.

<table>
<thead>
<tr>
<th>Industry: Forestry &amp; Logging</th>
<th>Topic: Ecosystem Services &amp; Impacts</th>
<th>Climate Risk Category: Physical Effects, and Transition to a Low-Carbon, Resilient Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excerpt:</td>
<td>&quot;Our Business and Growth Strategies… Practice Sound Environmental Stewardship: We will remain committed to responsible environmental stewardship and sustainable forestry. Our timberlands, except those that have been recently acquired, have been are third-party audited and certified in accordance with the 2015-2019 SFI (Sustainable Forest Initiative) standard. We are currently taking the necessary procedures to get our recently acquired timberlands third-party audited and certified in accordance with the SFI standards within the next 12 months.&quot;</td>
<td></td>
</tr>
</tbody>
</table>

CATCHMARK TIMBER TRUST INC.
FORM 10-K FOR FY ENDING 31/DEC/15

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Table 4n.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Excerpt:</td>
<td>&quot;Water is essential to the production of pulp. In 2015, we used 31.1 cubic meters of water per ton of pulp (as compared with a consumption rate of 25 to 50 cubic meters per ton, as recommended under the EU IPPC Directive — Integrated Pollution Prevention Control — which sets out environmental protection best practice guidelines for paper and pulp mills and is widely adopted across the world as a recognized standard in production). We believe that our water usage rates are among the lowest within the pulp and paper industry and we are continually introducing new technology and implementing improvements in our industrial processes and methods to further decrease these rates. We believe that our water supplies are currently adequate.&quot;</td>
<td></td>
</tr>
</tbody>
</table>

FIBRIA CELULOSE S.A.
FORM 20-F FOR FY ENDING 31/DEC/15
Table 4c. Infrastructure

<table>
<thead>
<tr>
<th>State of Disclosure in Annual SEC Filings on SASB Climate Risk Factors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric Utilities</td>
</tr>
<tr>
<td>Gas Utilities</td>
</tr>
<tr>
<td>Water Utilities</td>
</tr>
<tr>
<td>Waste Management</td>
</tr>
<tr>
<td>Engineering &amp; Construction Services</td>
</tr>
<tr>
<td>Home Builders</td>
</tr>
<tr>
<td>Real Estate Owners, Developers &amp; Investment Trusts</td>
</tr>
<tr>
<td>Real Estate Services</td>
</tr>
</tbody>
</table>

Excerpt:
"Changes in global or regional environmental conditions and governmental actions in response to such changes may adversely affect us by increasing the costs of or restricting our planned or future growth activities. There is growing concern from many members of the scientific community and the general public that an increase in global average temperatures due to emissions of greenhouse gases and other human activities have caused, or will cause, significant changes in weather patterns and increase the frequency and severity of natural disasters. Government mandates, standards or regulations intended to reduce greenhouse gas emissions or projected climate change impacts have resulted, and are likely to continue to result, in restrictions on land development in certain areas… which could reduce our housing gross profit margins and adversely affect our results of operations."

LENNAR CORPORATION
FORM 10-K FOR FY ENDING 30/NOV/15

Excerpt:
"We have a dedicated in-house team that initiates and applies sustainable practices in all aspects of our business, including investment activities, development, property operations and property management activities… When developing and renovating our properties, we strive to reduce energy and water usage by investing in energy saving technology while positively impacting the experience of our residents and the value of our assets. We continue to implement a combination of irrigation, lighting, HVAC and renewable energy improvements at our properties that will reduce energy and water consumption. The Company was named the 2015 Global Residential Sector Leader by the Global Real Estate Sustainability Benchmark ("GRESB") survey, a globally recognized analysis of the sustainability indicators of more than 700 real estate portfolios worldwide."

EQUITY RESIDENTIAL
FORM 10-K FOR FY ENDING 31/DEC/15

Excerpt:
"The Utility reports its GHG emissions to the CARB and the EPA on a mandatory basis. On a voluntary basis, the Utility reports a more comprehensive emissions inventory to The Climate Registry, a non-profit organization. The Utility’s third-party verified voluntary GHG inventory reported to The Climate Registry for 2014 totaled more than 58 million metric tonnes of CO2 equivalent, nearly two-thirds of which came from customer natural gas use. The following table shows the 2014 GHG emissions data the Utility reported to the CARB under AB 32...

**Amount (metric tonnes CO2e)**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fossil Fuel-Fired Plants (1)</td>
<td>2,407,734</td>
</tr>
<tr>
<td>Natural Gas Compressor Stations (2)</td>
<td>348,155</td>
</tr>
<tr>
<td>Distribution Fugitive Natural Gas Emissions</td>
<td>750,223</td>
</tr>
<tr>
<td>Customer Natural Gas Use (3)</td>
<td>41,616,935*</td>
</tr>
</tbody>
</table>

PG&E CORPORATION
FORM 10-K FOR FY ENDING 31/DEC/15

Source: SASB analysis performed between May and August 2015 using the latest annual SEC Filings (i.e. Form 10-Ks and 20-Fs) for the top companies, by revenue, per SICs industry (maximum of 10 companies).
Conclusion

The movement to understand and manage climate risk in investment portfolios continues to gain momentum among mainstream investors, who have called it “one of the defining issues of our time,” and said that “investors can no longer ignore climate change.” Adding to this urgency, G20 leaders have reiterated calls for “timely implementation” of the global climate agreement reached in November 2015 at the United Nations Climate Change Conference (COP21) in Paris.

Although climate risk is not new, the market is only just beginning to develop a practical understanding of it. Many organizations have made important contributions to this effort, but important work remains to be done. SASB hopes this report will inspire progress on that front. Corporate disclosure, in particular, remains inadequate and improvements in this area would profoundly enhance investors’ ability to better understand and manage their climate-related risk exposures. SASB standards are designed to improve the effectiveness of sustainability-related disclosures by corporations, including those on material climate risks and opportunities, in a way that is decision-useful to investors and cost-effective for companies. This effort aligns with the goals of the TCFD as well. As FSB Chair Mark Carney has said, “one of the potential benefits of improved disclosures [is] helping to make a market. This requires that investors have the information they need to seek out prospective risks and rewards across all sectors, from agriculture to car manufacturing to consumer goods.” The Task Force is an important complement to SASB’s work, because in order to understand potential systematic risks to an investment portfolio and systemic risks to the economy, different types of disclosure may be needed beyond those that are reasonable and appropriate for companies to make under existing securities law. SASB standards enable an understanding of the residual risk related to climate change that may be present in an investment portfolio: i.e., entity-specific risk and shared industry factors.

As the market’s understanding of climate risk continues to evolve, companies, investors, regulators, and policymakers will adapt, taking new approaches to understand and mitigate risks and capitalize on opportunities. While these developments unfold, the SASB standards will evolve alongside them. SASB engages in ongoing consultation with both issuers and investors to ensure the maintenance of decision-useful, cost-effective standards. As changes occur in an industry’s competitive context, in the climate itself, or in the interests of the reasonable investor, this bottom-up, market-based approach is key to ensuring that the SASB standards continue to support market needs.

With the tools and information that are beginning to emerge, addressing climate risk can no longer be viewed as a zero-sum game. By pushing for more effective and efficient pricing of climate risks across the financial system, investors have the opportunity to alter investing patterns to manage risk and to create sustainable, long-term value for themselves, their portfolio companies, and the economy at large.

42 Merrill Lynch, “A Call to Action – Climate Change Solutions Primer,” November 27, 2011
## Appendix A
### Comparison of Selected Climate Frameworks

<table>
<thead>
<tr>
<th>Source Document</th>
<th>Physical Effects</th>
<th>Transition to a Low-Carbon, Resilient Economy</th>
<th>Climate Regulation</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Securities and Exchange Commission (SEC) - Commission Guidance Regarding Disclosure Related to Climate Change (2010)</td>
<td>Physical Impacts of Climate Change Companies should also evaluate for disclosure purposes the actual and potential material impacts of environmental matters on their business.</td>
<td>Indirect Consequences of Regulation or Business Trends</td>
<td>Impact of Legislation and Regulation When assessing potential disclosure obligations, a company should consider whether the impact of certain existing laws and regulations regarding climate change is material. In certain circumstances, a company should also evaluate the potential impact of pending legislation and regulation related to this topic.</td>
</tr>
<tr>
<td>CDP: Climate Change Reporting Guidance 2015</td>
<td>Physical Risks Described as those that may arise from dramatic extreme weather events or subtle changes in weather patterns.</td>
<td>Other risks (reputational) Other climate-related risks include reputation, changing consumer behavior, induced changes in human and cultural environments, fluctuating socio-economic conditions, increasing humanitarian demands, amongst others.</td>
<td>Policy risks Regulatory risks arise from current and/or expected city, state, regional, national or global governmental policy related to climate change. Risks include, but are not limited to, the imposition of emissions limits, energy efficiency standards and carbon trading schemes.</td>
</tr>
<tr>
<td>Climate Disclosure Standards Board (CDSB) Climate Change Reporting Framework (CCRF) and Framework</td>
<td>Physical Risk Risks and opportunities from the physical effects of climate change including known or expected effects of: changing weather patterns, sea level rise, shifts in species distribution, changes in water availability, changes in temperature, variation in agricultural yield and growing seasons.</td>
<td>Reputational risks and opportunities No discussion provided.</td>
<td>Regulatory Risk and Opportunities Regulatory risks and opportunities from current and/or expected regulatory requirements including known or expected effects of: GHG emissions limits, Energy efficiency standards, Carbon taxation, Process or product standards, Participation in GHG trading schemes.</td>
</tr>
<tr>
<td>Bank of England: The impact of climate change on the UK insurance sector</td>
<td>Physical Risks Described as the first-order risks which arise from weather-related events, such as floods and storms. They comprise impacts directly resulting from such events, such as damage to property, and also those that may arise indirectly through subsequent events, such as disruption of global supply chains or resource scarcity</td>
<td>Transition Risks (opportunity) The financial risks which could arise for insurance firms from the transition to a lower-carbon economy. For insurance firms, this risk factor is mainly about the potential re-pricing of carbon-intensive financial assets, and the speed at which any such re-pricing might occur. To a lesser extent, insurers may also need to adapt to potential impacts on the liability side resulting from reductions in insurance premiums in carbon-intensive sectors.</td>
<td>Liability Risks Could arise from plaintiffs who have suffered loss or damage from climate-related risks and take legal action on the basis that there are firms, public bodies or other institutions that are in some way liable for their loss or damage. Where such claims are successful, those parties against whom the claims are made may seek to pass on some or all of the cost to insurance firms under third-party liability contracts such as professional indemnity or directors and officers’ insurance. Insurance cover normally extends to legal costs as well as legal settlements, up to a policy limit.</td>
</tr>
</tbody>
</table>

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1 We have mapped categories such as “reputational risk”, “competitive risk”, “financial market risk” to the Transition to a Low-Carbon, Resilient Category.

2 Where it appears in frameworks, we have mapped “liability risks” to this category.
APPENDIX A
Comparison of Selected Climate Frameworks (cont.)

<table>
<thead>
<tr>
<th>Source Document</th>
<th>Physical Effects</th>
<th>Transition to a Low-Carbon, Resilient Economy</th>
<th>Climate Regulation</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Cambridge: Unhedgable risk How climate change sentiment impacts investment</td>
<td>Physical Risks Described as those that arise from the direct risks of climate change such as droughts, floods, storms and rising sea levels. The sectors particularly exposed to these risks include agriculture, fisheries, forestry, health care, tourism, water, real estate and insurance. Extreme weather events have the potential to cause significant damage to assets and infrastructure paralyzing productive economic activity. Climate change can also have a serious influence on the health and well-being of a population through extreme temperatures caused death and illness, diseases associated with changes in temperature and precipitation patterns and respiratory-related illnesses and a decrease in the number of life-years, are also linked to an increase in particulate matter in the atmosphere; a by-product of burning fossil fuels.</td>
<td>Competitive risk Depends on how the company responds to changing regulatory frameworks and other climate-related risks. Operational and market based risks may put constraints on existing assets and capital expenditures. Increases in the cost of inputs due to climate policies or supply chain disruption may change the competitive landscape.</td>
<td>Regulatory risk A company's exposure to regulatory risk depends on the stringency of greenhouse gases (GHG) policies that are being implemented. The level of exposure is found on all three levels of the company's value chain: 1. Emissions from the company's own operations 2. Indirect emissions from the company's supply chain - especially energy derived from fossil fuels 3. Emissions linked to the use of the company's goods and services The introduction of climate policies in different regions at different times will have uneven, heterogeneous effects. The power sector is particularly vulnerable. Within the power sector there are also significant differences between firms depending on the age and efficiency of generating assets, the company's share of renewables and its market position. Other sectors, like transport may see greater efficiency standards or new cleaner technologies start to dominate.</td>
</tr>
<tr>
<td>Mercer: Investing in a Time of Climate Change</td>
<td>Physical Risks Under a 4°C, or Fragmentation (Higher Damages) scenario, chronic weather patterns (long-term changes in temperature and precipitation) pose risks to the performance of asset classes such as agriculture, timberland, real estate, and emerging market equities. In the case of real asset investments, these risks can be mitigated through geographic risk assessments undertaken at the portfolio level. Risk Factors: - Resource Availability (R), defined as the impact on investments of chronic weather patterns (for example, long-term changes in temperature or precipitation) and related physical changes. Impact (I), defined as the physical impact on investments of acute weather incidence/severity (that is, extreme or catastrophic events).</td>
<td>Transition Risks (Technology Factor) Key downside risk from structural change during the transition to a low-carbon economy, where investors are unprepared for change Under a 2°C, or Transformation scenario, investors could see a negative impact on returns from developed market equity and private equity, especially in the most affected sectors. On the flip side, this scenario would be likely to lead to gains in infrastructure, emerging market equity, and low-carbon industry sectors. Risk Factors: - Technology (T), broadly defined as the rate of progress and investment in the development of technology to support the low-carbon economy.</td>
<td>Transition Risks (Policy Factor) Key downside risk from structural change during the transition to a low-carbon economy, where investors are unprepared for change Under a 2°C, or Transformation scenario, investors could see a negative impact on returns from developed market equity and private equity, especially in the most affected sectors. On the flip side, this scenario would be likely to lead to gains in infrastructure, emerging market equity, and low-carbon industry sectors. Risk Factors: - Policy (P), broadly defined as all international, national, and sub-national targets; mandates; legislation; and regulations meant to reduce the risk of further man-made or “anthropogenic” climate change.</td>
</tr>
<tr>
<td>Institutional Investors Group on Climate Change – Climate Change Investment Solutions: A Guide for Asset Owners</td>
<td>Physical Impacts A change of 4 degrees would very likely lead to severe, widespread, and irreversible impacts on societies and the environment globally, increasing the likelihood of severe, pervasive and irreversible impacts for people and ecosystems. This places some existing infrastructure, business models and assets at risk, and also produces new opportunities in adaptation solutions and resilient infrastructure.</td>
<td>Technology development and deployment Climate change will impact on the development and deployment of low carbon, energy efficient and climate resilient technologies at the regional and international level. Asset owners need to consider when and how fast the technology transformation is likely to unfold and how this will impact on existing and new portfolio assets.</td>
<td>Policy Trajectory World governments have agreed to limit the increase in global temperature to 2°C above pre-industrial levels to avoid the worst impacts of climate change. Asset owners need to understand how this agreement could play out and its potential investment impact. Carbon Price: More investors are recognizing the need to measure and reduce the carbon exposure of their investment portfolios in anticipation of a rising cost of carbon, with a range of industry initiatives emerging.</td>
</tr>
</tbody>
</table>
## APPENDIX A
### COMPARISON OF SELECTED CLIMATE FRAMEWORKS (cont.)

<table>
<thead>
<tr>
<th>Source Document</th>
<th>Physical Effects</th>
<th>Transition to a Low-Carbon, Resilient Economy&lt;sup&gt;1&lt;/sup&gt;</th>
<th>Climate Regulation&lt;sup&gt;2&lt;/sup&gt;</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investor Network on Climate Risk: Using the Global Framework for Climate Risk Disclosure</td>
<td>Physical Risks To help investors analyze these risks, investors encourage companies to analyze and disclose material, physical effects that climate change may have on the company’s business and its operations, including their supply chain. These may include the impact of changed weather patterns, such as increased number and intensity of storms; sea-level rise; water availability and other hydrological effects; changes in temperature; and impacts of health effects, such as heat-related illness or disease, on their workforce.</td>
<td>Technological Opportunity No discussion provided.</td>
<td>Regulatory Risk Investors strongly urge companies to disclose: 1. Any known trends, events, demands, commitments, and uncertainties stemming from climate change that are reasonably likely to have a material effect on financial condition or operating performance. 2. A list of all greenhouse gas regulations that have been imposed in the countries in which the company operates and an assessment of the potential financial impact of those rules. The company’s expectations concerning the future cost of carbon resulting from emissions reductions of five, ten, and twenty percent below 2000 levels by 2015.</td>
</tr>
<tr>
<td></td>
<td>Reputational Risk No discussion provided.</td>
<td>Market Risk No discussion provided.</td>
<td>Liabilities Risk No discussion provided.</td>
</tr>
<tr>
<td>UNEP FI &amp; WRI Carbon Asset Risk</td>
<td>Physical climate risks Risks associated with physical impacts from climate change that could impact carbon assets and operating companies. These impacts may include physical damage and/or capital expenditures necessary in response to variations in weather patterns (such as severe storms, floods, and drought) and “slow onset” impacts such as sea level rise, desertification, etc.</td>
<td>Technology Factors In the context of carbon risk, technology risks are those associated with changes and developments that could increase the commercial availability and attractiveness of alternative and low-carbon technologies. Many industries face technology risk in some shape or form, whether in energy, telecommunications, or computer hardware and software.</td>
<td>Policy Factors Policy and legal factors involve changes in international, national, and local government policies or regulations that could impact the operational and financial viability of carbon assets. On the other side, policies and regulations that support the development of low-carbon technologies and energy efficiency can also impact high-carbon sectors and assets, as well as the overall demand for energy.</td>
</tr>
<tr>
<td></td>
<td>Reputational Risks Encompass financial or non-financial damage to reputation stemming from a direct or indirect association with an asset or company. Possible risks include damage to brand value or reputation, lost revenue, or additional capital expenditures.</td>
<td>Market and Economic Factors Encompass a set of risks that arise from changes in market and economic conditions that might impact the operational viability or financial profile of a physical asset or company. Such market and economic changes can be a function of changes in consumer demand for energy, technological advancements, and even government policies or political events.</td>
<td>Legal Risks (Legal Factors) Risks which stem directly from disputes over the application or implementation of government policies and regulations, also have the potential to impact carbon assets, both at the point of development and during operation.</td>
</tr>
</tbody>
</table>

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<sup>1</sup> We have mapped categories such as “reputational risk”, “competitive risk”, “financial market risk” to the Transition to a Low-Carbon, Resilient Category.

<sup>2</sup> Where it appears in frameworks, we have mapped “liability risks” to this category.
APPENDIX B
SASB INDUSTRY WORKING GROUP OUTCOMES ON CLIMATE RISKS

In addition to performing evidence-based research, SASB vets each of its disclosure topics with a group of industry experts—including balanced representation of corporate, investor, and other perspectives—to assess the likelihood that they will have material impacts on companies in an industry. On average, over 85 percent of investors and issuers agreed on the likely materiality of SASB’s climate-related disclosure topics. When a topic failed to reach at least 75 percent consensus, it was either flagged for further review (if close to 75 percent) or not carried forward.

The chart reflects only those climate-related topics proposed to SASB’s Industry Working Groups that were also eventually included in the provisional sustainability accounting standard. On average, 78.2 percent of corporate professionals and 88.7 percent of investors agreed the topics were likely to constitute material information for companies in the industry.