

Call To Action:

How can we help each other?

- ❑ Education of customer is crucial!
- ❑ How can we:
 - market together?
 - make sure we reach decision maker?
 - quantify CHP market? DG market? ES Gas franchise area?
 - share leads?
 - take advantage of power outage fear?
 - overcome maintenance issues?
 - keep CHP relevant in a (post-) pandemic environment?
- ❑ Why do we not have more prospects? Missing market?
- ❑ Are current CHP/DG customers satisfied?
- ❑ New technologies?